FREEMAN

PITTSBURGH INTERNATIONAL AUTO SHOW FEBRUARY 14 - 17, 2020 DAVID L. LAWRENCE CONVENTION CENTER PITTSBURGH, PA

SERVICE INFORMATION

EXHIBIT HALL CARPET

The exhibit area will be carpeted in tuxedo (Visqueen NOT included) and the aisles will be carpeted in black.

DISCOUNT PRICE DEADLINE DATE

Order early on <u>FreemanOnline</u> to take advantage of advance order discount rates, place your order by January 21, 2020.

SHOW SCHEDULE

EXHIBITOR MOVE-IN

For more information and helpful hints on pre-show procedures and move-in, please go to Pre-Show FAQ

Tuesday February 11, 2020 12:00 p.m. - 5:00 p.m.

Hall A - Freight move-in starting at 8:00 a.m.

Hall B - Freight move-in starting at Noon

Hall C - Freight move-in starting at 3:00 p.m.

ABC Concourse - Freight move-in starting at 3:00 p.m.

NO FORKLIFTS ARE ALLOWED ON THE CONCOURSE. If you have a display on the concourse, please make sure your booth doesn't require a forklift for installation and dismantle. FORKLIFTS ARE NOT ALLOWED ON THE CONCOURSE.

Wednesday	February 12, 2020	8:00 a.m 5:00 p.m. <i>Halls A-C</i>
Wednesday	February 12, 2020	12:00 p.m 4:00 p.m. <i>Halls D-E</i>
Thursday	February 13, 2020	8:00 a.m 12:00 p.m.

Thursday February 13, 2020 8:00 Please note that overtime starts at 4:30 p.m.

Exhibits must be show ready by Thursday, February 13, 2020 at 12:00 p.m.

Thursday February 13, 2020 5:30 p.m. - 11:00 p.m. Dancing With The Cars

EXHIBIT HOURS

Friday	February 14, 2020	10:00 a.m 10:00 p.m.
Saturday	February 15, 2020	10:00 a.m 10:00 p.m.
Sunday	February 16, 2020	10:00 a.m 6:00 p.m.
Monday	February 17, 2020	10:00 a.m 6:00 p.m.

EXHIBITOR MOVE-OUT

For more information and helpful hints on post-show procedures and move-out, please go to Post-Show FAQ

Monday	February 17, 2020	6:00 p.m 11:45 p.m.*
Tuesday	February 18, 2020	8:00 a.m 5:00 p.m.**
Wednesday	February 19, 2020	8:00 a.m 5:00 p.m.**

We will begin returning empty containers as soon as all the cars are off the floor. Dealers can start removing cars from the exhibit hall show floor, once all the attendees are off the show floor. Making sure all the attendees are off the exhibit hall show floor and removing all the cars can take approximately two hours.

DISMANTLE AND MOVE-OUT INFORMATION

- All exhibitor materials must be removed from the exhibit facility by Wednesday, February 19, 2020 at 5:00 p.m.
- To ensure all exhibitor materials are removed from the exhibit facility by the Exhibitor Move-Out deadline please have all carriers check-in by Wednesday, February 19, 2020 at 11:00 a.m.

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^{*}Any labor performed on Monday will be on overtime.

^{**}Please note- Overtime starts at 4:30 p.m.

POST SHOW PAPERWORK AND LABELS

Our Exhibitor Services Department will gladly prepare your outbound Material Handling Agreement and labels in advance. Complete the Outbound Shipping form and your paperwork will be available at show site. Be sure your carrier knows the company name and booth number when making arrangements for shipping your exhibit at the close of the show.

EXCESSIVE TRASH AND BOOTH ABANDONMENT

Any excessive trash which consists of display materials, carpet, padding, crates and/or pallets will be disposed of and charged both a handling fee and disposal fee during exhibitor move-in. Excessive booth materials and/or literature left in the booth at the end of the published exhibitor move-out that is not labeled for an outbound shipment will be considered abandoned and deemed as trash. The exhibitor will be charged for the removal and disposal of these items. Charges may include Installation & Dismantle Labor, Forklift/ Rigging Labor, and/or Dumpster Fee. Please call our Exhibitor Services Department at (301) 918-7975 for a quote.

SERVICE CONTRACTOR CONTACTS / INFORMATION:

FREEMAN

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 fax (469) 621-5609 FreemanWashingtonES@freeman.com

FREEMAN EXHIBIT TRANSPORTATION

(800) 995-3579 US & Canada or +1(512) 982-4187 Outside the US or +1(817) 607-5183 International Shipping Services or fax (469) 621-5810 or email exhibit.transportation@freeman.com

FREEMAN ONLINE®

Take advantage of discount pricing by ordering online at <u>FreemanOnline</u> by January 21, 2020. Using the enhanced FreemanOnline, you will enjoy easy access to added features and functions as well as the high caliber of Freeman services you've come to expect — **before**, **during** and **after** your show.

To place online orders, you will be required to enter your unique Username and Password. If this is your first time to use FreemanOnline, click on the "Create an Account" link. To access FreemanOnline without using the email link, visit <u>FreemanOnline</u>.

If you need assistance with FreemanOnline, please call our Customer Support Center at (888) 508-5054 Toll Free US and Canada or +1(512) 982-4186 Local and International.

SHIPPING INFORMATION

Warehouse Shipping Address:

Exhibiting Company Name / Booth # ______ PITTSBURGH INTERNATIONAL AUTO SHOW C/O FREEMAN APA EXPOSITION SERVICES 204-A SCHREIBER INDUSTRIAL PARK NEW KENSINGTON, PA 15068

Freeman will accept crated, boxed or skidded material beginning Friday, January 10, 2020 at the above address. Material arriving after February 03, 2020 will be received at the warehouse with an additional after deadline charge. Please note that the Freeman Warehouse does not accept uncrated freight (loose, pad-wrapped material and/or unskidded machinery), COD shipments, hazardous materials, freight requiring refrigerated or frozen storage, a single piece of freight weighing more than 5,000 pounds or a single piece of freight beyond the dimensions of 108"H x 93"W. Warehouse materials are accepted at the warehouse Monday through Friday between the hours of 8:00 AM - 3:30 PM. If required, provide your carrier with this phone number: (301) 918-7975.

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Show Site Shipping Address:

Exhibiting Company Name / Booth # ______ PITTSBURGH INTERNATIONAL AUTO SHOW DAVID L. LAWRENCE CONVENTION CENTER C/O FREEMAN 1000 FORT DUQUESNE BOULEVARD PITTSBURGH, PA 15222

Freeman will receive shipments at the exhibit facility beginning Tuesday, February 11, 2020. Shipments arriving before this date may be refused by the facility. Any charges incurred for early freight accepted by the facility will be the responsibility of the exhibitor. If required, provide your carrier with this phone number: (301) 918-7975

Please note: All items and materials that must be brought into the facility are subject to Material Handling Charges and are the responsibility of the Exhibitor. This also applies to items not ordered through the Official Show Vendors. Refer to the material handling form for charges for the service.

Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Freeman for your quoted rates and rules applicable to disposal of your exhibit properties.

LABOR INFORMATION

Union Labor may be required for your exhibit installation and dismantle. Please carefully read the UNION RULES AND REGULATIONS to determine your needs. Exhibitors supervising Freeman labor will need to pick up and release their labor at the Labor Desk. Refer to the order form under Display Labor for Straight time and Overtime hours.

ASSISTANCE

We want you to have a successful show. If we can be of assistance, please call our Exhibitor Services Department at (301) 918-7975.

WE APPRECIATE YOUR BUSINESS!

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FREEMAN GENERAL INFORMATION

TRANSLATION SERVICE

Freeman is pleased to offer a new service for our international exhibitors that provides quick interpretation and translation in 150 languages. This service will not only interpret for us on a three-way conversation, but also translate emails from customers. To access this service you may contact Freeman Washington Exhibitor Services at (301) 918-7975 or Freeman's Customer Support Center at (888) 508-5054.

HELPFUL HINTS

SAVE MONEY

Order early to take advantage of advance order discount rates, place your order by January 21, 2020.

AVOID DELAY

Ship early to avoid delays. Shipments arriving late at show site will cost you money, time and business!

SAFETY TIPS

Use a ladder, not a chair. Standing on chairs, tables and other rental furniture is unsafe and can cause injury to you or to others. These objects are not designed to support your standing weight.

Be aware of your surroundings. You are in an active work area with changing conditions during move-in and move-out. Pay attention. Look for obstacles, and machinery and equipment that are in use.

Keep your eyes open for scooters and forklifts. The drivers of these vehicles may not be able to see you.

Stay clear of dock areas, trucks and trailers. These areas can be particularly dangerous.

Prevent electrical shocks, falling items and damage to materials. Do not attach items or equipment to the drapes or metal framework provided for you booth. This can cause serious injury or damage to materials.

We discourage children from being in the exhibit hall during installation and dismantle. If children are present during installation and dismantle, they must be supervised by an adult at all times.

Freeman does not ship or handle Hazardous Materials. If any materials you are shipping to the event fall into this category, please contact Freeman to be sure that the material will be allowed at the facility and by the association. In addition, if authorized by the facility and the association, you will need to make separate arrangements for the transport and handling of the approved materials, since Freeman will not transport or handle them.

The operation or use of all motorized lifts and motorized material handling equipment for installation/dismantle of exhibits is NOT permitted by exhibitors or by their exhibitor appointed contractors (EAC's). Thank you for your cooperation

EXHIBITOR ASSISTANCE

For more information and helpful hints on pre-show procedures and move-in, please go to Pre-Show FAQ

For more information and helpful hints on post-show procedures and move-out, please go to Post-Show FAQ

Call Freeman's Exhibitor Services department at (301) 918-975 with any questions or needs you may have.



Interested in going green and saving money?

Follow these tips to make sure your sustainable booth strategies are cost-neutral or even cost-saving! Leave an impact on the show floor, not the environment.



booth structure

Option 1 Multiple Use Use Forest Sustainable Certified (FSC) wood to build your booth and crates.

Get creative! Design your booth with a **small shipping footprint** to minimize carbon emissions. Freeman's eye-catching stretch-fabric booth designs pack up small (and light!) for shipping.

Option 2 One-time Use

Rent locally from nearby Freeman offices to reduce both shipping costs and carbon emissions.



Option 1 Rent

Rent rather than buy carpet to save on shipping, cleaning, and storage. Freeman Classic carpet can be reused at least four times.

Option 2 Color

Use darker-colored carpet, which is easier to reuse and recycle. Freeman Classic dark-colored carpets are made of 20-50 percent recycled content.



3 shipping



Online + before deadline = better bottom line. Take advantage of early-bird pricing and consolidate shipping when ordering supplies.



Choose reusable shipping padding. Avoid packing peanuts and foam plastic materials that never decompose.



Ship early. Use the 30-day policy to ship materials to the Freeman advance warehouse.

4 graphics

Option 1 Multiple Use

Print on a durable substrate without dates, event names, or locations.

Option 2 One-time Use

Print on 100 percent recyclable materials like Freeman Honeycomb and Smartbuild Eco, which are just as cost-effective as PVC.





Reduce printing and **go digital** with your booth literature.



Print locally. Supporting local businesses while reducing shipping? It's a win-win.

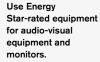


Print on at least 50 percent post-consumer recycled paper.











Power down. Turn off equipment at the end of each day.



Light up your booth with CFLs, LEDs, or other energyefficient lighting.



MOVE OUT

train your team

Educate your installation and dismantling teams about recycling and donation processes.





shipping out

Pack in, pack out.

Leave no traces on show site.

Join a caravan.

If you're shipping directly to another show, ask **Freeman Transportation about joining a caravan** to your next show.



leftover materials

Remember to label.

Clearly label recyclable leftover material for disposal.

Donate the rest.

Ask the Freeman Exhibitors Services desk about local donation programs.

TYPICALLY* DONATE-ABLE

Furniture: Purchased items Home furnishing: Décor staging materials

Unused raw materials: Plywood, subflooring, non-laminate wood

Flooring: 100 square feet of flooring. Excludes carpet.

Left over giveaways: Pens, pads of paper, sunglasses, USBs, etc., left over in your promotional giveaway

TYPICALLY* RECYCLABLE

Cardboard: Used for signs or shipping boxes

Glass: Green, brown, clear

Plastics: Shrink-wrap or plastic banding used to secure shipments; water/soda bottles; plexiglass (acrylics) clear, smoked, or tinted; Visqueen used to protect flooring

Metal: Aluminum cans/ steel banding

Paper: Fliers, brochures, programs, tickets, office paper, newspaper, magazines, paperboard

Wood: Non-laminate wood

FREEMAN

FREEMAN.COM

9900 Business Parkway Lanham, MD 20706

(301) 918-7975 • Fax: (469) 621-5609

DISCOUNT PRICE DEADLINE DATE JANUARY 21, 2020

NAME OF SHOW: PIT	TSBURGH INTERNATIONAL AUTO SHOW / FEBRUARY 14 - 17. 2020

COMPANY NAME:	BOOTH#:
ADDRESS:	BOOTH SIZE X
CITY/STATE/ZIP:	
CONTACT NAME:	PHONE #:
CONTACT EMAIL:	

Payment Information

Freeman only accepts payment information electronically. Place your order on FreemanOnline or follow the steps below to provide your payment information electronically and submit your order forms. Freeman will no longer accept cash payments for any Freeman Services.

1. Submit your payment information

Proceed to our electronic Freeman Pay site to securely submit your payment information https://www.freemanpay.com/485806

2. Submit your order

Upload your order forms through the same link used to submit your payment information

- Both your order and your payment must be received by the discount deadline date to guarantee discount pricing.
- Orders received without payment or after the discount price deadline date will be charged at the standard price.
- Copies of invoices may be picked up from the Freeman Service Center prior to show closing.

PAYMENT & LABOR

YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.

The terms and conditions set forth below become a part of the Contract between FREEMAN and you, the EXHIBITOR. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

- THE METHOD OF PAYMENT FORM IS SIGNED; OR
- AN ORDER FOR LABOR, SERVICES AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH FREEMAN; OR
- WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOR SECURED THROUGH FREEMAN.

DEFINITIONS

For purposes of this Contract, "FREEMAN" or "The Freeman Companies" means Freeman Expositions, LLC., Freeman Expositions, Ltd., Freeman Audio Visual, Inc., Exhibit Surveys, LLC., Freeman Exhibit, Freeman Transportation, FreemanXP, LLC., Stage Rigging, LLC., The Freeman Company, Freeman Electrical, LLC., Freeman Digital Ventures, LLC., and their respective employees, directors, officers, agents, assigns, affiliated companies, and related entities including, but not limited, to any subcontractors FREEMAN may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractors ("EAC").

PAYMENT TERMS

Full payment, including any applicable tax, is due in advance or at show site. All payments must be in U.S. secure funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will incur additional charges as indicated on each order form. Payment for Audio Visual services and equipment is due in advance of move-in, unless otherwise agreed in writing with Freeman. All materials and equipment are on a rental basis for the du-ration of the show or event and remain the property of FREEMAN except where specifically identified as a sale. All rentals (excluding Audio Visual equipment and computers) include delivery, installation, and removal from EXHIBITOR'S booth. Rental prices on Audio Visual equipment and computers do not include la-bor, delivery, electrical services or removal of the equipment from the booth. In case of cancellation of any orders or services by EXHIBITOR, a onehour "per per-son, per hour" charge will be applied for all labor orders that are not canceled in writing at least 24 hours prior to the scheduled start time. If Prestige Carpet, Custom-Cut Carpet, Modular Rental Exhibits and any other custom-order items or services have already been provided at the time of cancellation, fees will remain at 100% of the original charge. Audio Visual orders cancelled within 7 days from the show opening date will be charged a one-day rental rate on equipment. On-site cancellation of Audio Visual services will result in a one-day rental charge of equipment and any applicable labor. If the Show or Event is canceled because of rea-sons beyond FREEMAN'S control, EXHIBITOR remains responsible for all charges for services and equipment provided up to and including the date of cancellation. FREEMAN will not issue refunds to EXHIBITOR of any payments made before the date of cancellation. It is EXHIBITOR'S responsibility to advise the FREEMAN Service Center Representative of problems with any orders, and to check the EXHIBITOR'S invoice for accuracy prior to the close of the Show or Event. If EXHIBITOR is exempt from payment of sales tax, FREEMAN requires an exemption certificate for the State in which the services are to be used. Resale certificates are not valid unless EXHIBITOR is rebilling these charges to its customers. For International EXHIBITORS, FREEMAN requires 100% prepayment of advance orders, and any order or services placed at show site must be paid at the show. For all others, should there be any pre-approved unpaid balance after the close of the show; terms will be net, due and payable in DALLAS, TEXAS upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a FINANCE CHARGE at the lesser of the maximum rate allowed by applicable law, or 1.5% per month, which is an ANNUAL PERCENTAGE RATE of 18%, and future orders will be on a prepaid basis only. If any finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge shall automatically be reduced to the maximum rate allowed, and any excess finance charge received by FREEMAN shall be either applied to reduce the principal unpaid balance or refunded to the payer. If past due invoices or invoice balances are placed with a collection agency or attorney for collection or suit, EXHIBITOR agrees to pay all legal and collection costs. THESE PAYMENT TERMS AND CONDITIONS SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS. In the event of any dispute between the EXHIBITOR and FREEMAN relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to FREEMAN for its services, as an offset against the amount of any alleged loss or damage. Any claims against FREEMAN shall be considered a separate transaction, and shall be resolved on its own merits. FREEMAN reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR'S estimate of charges and the actual charges incurred by EXHIBITOR, or for any charges that FREEMAN may be obligated to pay on behalf of EXHIBITOR, including without limitation, any shipping charges. If EXHIBITOR provides a credit card for payment and the credit card transaction is declined, EXHIBITOR hereby authorizes Freeman to process the outstanding balance in multiple smaller increments that total the amount of the outstanding payment obligation. In the event that a THIRD PARTY (AGENT) orders on behalf of the EXHIBITOR and the named THIRD PARTY does not discharge payment of the invoice prior to the last day of the show, charges will revert back to the EXHIBITOR. All invoices are due and payable upon receipt, by either party.

ELECTRICAL

If FREEMAN provides electrical services, claims will not be considered, or adjustments made unless filed in writing, by EXHIBITOR, prior to the close of the event. FREEMAN is not responsible for any damage or loss caused by the loss of power beyond its control and EXHIBITOR agrees to hold FREEMAN, its officers, directors, employees and agents harmless from such power loss. IN NO EVENT SHALL FREEMAN BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL DAMAGES (INCLUDING WITHOUT LIMITATION LOST PROFITS) EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, WHETHER UNDER THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE), PRODUCTS LIABILITY OR OTHERWISE. EXHIBITOR shall indemnify and hold harmless FREEMAN, its officers, directors, employees, and agents from and against any and all claims, liabilities, damages, fines, penalties or costs of whatsoever nature (including reasonable attorneys' fees) arising out of or in any way connected with EXHIBITOR'S actions or omissions under this Agreement. Please note that electrical services are NOT automatically included in Audio Visual rentals and must be ordered separately from the designated electrical provider.

LABOR UNDER THE SUPERVISION OF EXHIBITOR RESPONSIBILITIES

EXHIBITOR shall be responsible for the performance of labor provided under this option. It is the responsibility of EXHIBITOR to supervise labor secured through FREEMAN in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with FREEMAN'S Safe Work Rules and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management rules and/or regulations. If any labor secured through Freeman is conducting overhead work, the Exhibitor is responsible for ensuring that everyone in the area of overhead work is wearing a hard hat. If the Exhibitor does not have its own hard hats, Freeman can assist with obtaining them. It is the responsibility of EXHIBITOR to check in with the Service Desk to pick up labor, and to return to the Service Desk to release labor when the work is completed.

INDEMNIFICATION

EXHIBITOR agrees to indemnify, hold harmless, and defend FREEMAN from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to FREEMAN employees, and/or property damage arising out of work performed by labor provided by FREEMAN but supervised by EXHIBITOR. Further, the EXHIBITOR'S indemnification of FREEMAN includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by FREEMAN to work in a manner that violates any of the above rules, regulations, and/or ordinances.

IMPORTANT

Freeman ©2018

PLEASE REFER TO FREEMAN'S "MATERIAL HANDLING TERMS & CONDITIONS" AS IT RELATES TO MATERIAL HANDLING SERVICES AND TO THE "SERVICE REQUEST & SHIPPING INSTRUCTIONS CONTRACT" AS IT RELATES TO TRANSPORTATION SERVICES. CONTRACT TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH FREEMAN. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED THROUGH FREEMAN.

MATERIAL HANDLING

YOU ARE ENTERING A BINDING CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE. Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Freeman's warehouse or to an event site for which Freeman is the Official Show Contractor; or an order for labor and/or rental equipment is placed by Exhibitor with Freeman. Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact freeman for your quoted rates and rules applicable to disposal of your exhibit properties.

- 1. DEFINITIONS. For purposes of this Contract, Freeman means Freeman Expositions, Inc., and its employees, directors, officers, agents, assigns, affiliated companies, and related entities. In no event shall Freeman be deemed to be the Ultimate Consignee for shipping and custom purposes. The term "Exhibitor" means the Exhibitor, its employees, agents, and representatives.
- 2. PACKAGING/CRATES AND STORAGE. Freeman shall not be responsible for damage to loose or uncrated materials, pad wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed or labeled materials. Freeman shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. Freeman does not accept any crates or packaging containing hazardous materials. Goods requiring cold storage and those in accessible storage are stored at Exhibitor's own risk. FREEMAN ASSUMES NO RESPONSIBILITY OR LIABILITY FOR LOSS OR DAMAGE TO GOODS IN COLD STORAGE OR ACCESSIBLE STORAGE.
- 3. EMPTY CONTAINERS. Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of Exhibitor or its representative. All previous labels must be removed or obliterated. Freeman assumes no responsibility for: error in the above procedures; removal of containers with old empty labels and without Freeman labels; or improper information on empty labels. FREEMAN WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHILE SAME ARE IN EMPTY CONTAINER STORAGE.
- 4. INBOUND/OUTBOUND SHIPMENTS. There may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of Exhibitor, or a lapse of time between the completion of packing and the actual pickup of materials from the booths for loading onto a carrier and during such times, Exhibitor materials will be left unattended. FREEMAN IS NOT RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER THEY HAVE BEEN DELIVERED TO EXHIBITOR'S BOOTHAT SHOW SITE OR BEFORE THEY HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT. Freeman recommends the securing of security services from Facility or Show Management. All MHA's submitted to Freeman by Exhibitor will be checked at the time of pickup from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to Freeman and the actual count of such items in the booth at the time of pickup. Freeman is not responsible for any wait time or other charges including business center charges arising from delivery or pickup of Exhibitor's materials.
- 5. DELIVERY TO THE CARRIER FOR RELOADING. Freeman assumes no responsibility for loss, damage, theft, or disappearance of Exhibitor's materials after same have been delivered to Exhibitor's appointed carrier, shipper, or agent for transportation after the conclusion of the show. Freeman loads the materials onto the carrier under directions from the carrier or driver of that carrier. Any loading onto the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. FREEMAN ASSUMES NO RESPONSIBILITY FOR LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS THAT ARISES OUT OF IMPROPERLY LOADED OR LABELED MATERIALS.
- 6. DESIGNATED CARRIERS. Freeman shall have the authority to change the Exhibitor designated carrier if that carrier does not pick up the shipment(s) at the appointed time. Where no disposition is made by Exhibitor, materials may be taken to a warehouse to await Exhibitor's shipping instructions and Exhibitor agrees to be responsible for charges relating to such rerouting and handling. IN NO EVENT SHALL FREEMAN BE RESPONSIBLE FOR ANY LOSS RESULTING FROM SUCH REROUTING DESIGNATION.
- 7. FORCE MAJEURE. Freeman's performance hereunder is subject to, and Freeman shall not be responsible for loss, delay, or damage due to, strike, work stoppages, natural elements, vandalism, Act of God, civil disturbances, power failures, explosions, acts of terrorism or war, or for any other cause beyond Freeman's reasonable control, nor for ordinary wear and tear in the handling of Exhibitor's materials.
- 8. CLAIM(S) FOR LOSS. Exhibitor agrees that any and all claims for loss or damage must be submitted to Freeman immediately at the show site and in any case not later than thirty (30) business days after the date when Exhibitor's materials are delivered to the carrier for transportation from show site or from Freeman's warehouse. All claims reported after thirty (30) days will be rejected. In no event shall a suit or action be brought against Freeman more than one (1) year after the date of loss or damage occurred.
- a. PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between the Exhibitor and Freeman relative to any loss, damage, or claim, Exhibitor shall not be entitled to and shall not withhold payment due Freeman for its services as an offset against the amount of any alleged loss or damage. Any claims against Freeman shall be considered a separate transaction and shall be resolved on their own merits.

- b. MAXIMUM RECOVERY. If found liable for any loss, Freeman's sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitor's sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is less. All shipment weights are subject to correction and final charges determined by the actual or re-weighed weight of the shipment.
- C. LIMITATION OF LIABILITY. IN NO EVENT SHALL FREEMAN BE LIABLE TO THE EXHIBITOR OR TO ANY OTHER PARTY FOR SPECIAL, COLLATERAL, EXEMPLARY, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, WHETHER SUCH DAMAGES OCCUR EITHER PRIOR OR SUBSEQUENT TO, OR ARE ALLEGED AS A RESULT OF, TORTIOUS CONDUCT, FAILURE OF THE EQUIPMENT OR SERVICES OF FREEMAN OR BREACH OF ANY OF THE PROVISIONS OF THIS CONTRACT, REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING STRICT LIABILITY AND NEGLIGENCE, EVEN IF FREEMAN HAS BEEN ADVISED OR HAS NOTICE OF THE POSSIBILITY OF SUCH DAMAGES. SUCH EXCLUDED DAMAGES INCLUDE BUT ARE NOT LIMITED TO LOST PROFITS, LOSS OF USE, AND INTERRUPTION OF BUSINESS OR OTHER CONSEQUENTIAL OR INDIRECT ECONOMIC LOSSES.
- 9. DECLARED VALUE. Declarations of Declared Value are between the Exhibitor and the selected Poarter @AQYP and are in no way an extension of Freeman's maximum liability stated herein. Freeman will use commercially reasonable efforts to transmit the Declared Value instructions to the selected Carrier; however, FREEMAN WILL NOT BE LIABLE FOR ANY CLAIM ARISING FROM THE TRANSMITTAL OF, OR FAILURE TO TRANSMIT, DECLARED VALUE INSTRUCTIONS TO THE CARRIER NOR FOR FAILURE OF THE CARRIER TO UPHOLD THE DECLARED VALUE OR ANY OTHER TERM OF CARRIAGE.
- 10. JURISDICTION / VENUE. THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF TEXAS WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICITON IN DALLAS COUNTY, TEXAS.
- 11. INDEMNIFICATION. Exhibitor agrees to indemnify and forever hold harmless Freeman from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) arising out or contributed to by Exhibitor's negligent supervision of any labor secured through Freeman; Exhibitor's negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of Exhibitor's employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractors (EAC) at the show or event to which this Contract relates, including but not limited to Exhibitor's violation of Federal, State, County or Local ordinance and/or Exhibitor's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management.
- 12. LIEN. Exhibitor grants Freeman a security interest in and a lien on all of Exhibitor's materials that is from time to time in the possession of Freeman and all the proceeds thereof, including without limitation insurance proceeds (the "Collateral"), to secure the prompt and full payment and performance of all Exhibitor's indebtedness for monies paid, by Freeman on its behalf, services performed, materials and/or labor from time to time provided by Freeman to or for the benefit of Exhibitor ("Cobligations"). Freeman shall have all the rights and remedies of a secured party under the Uniform Commercial Code, as may be amended from time to time ("UCC"), and any notice that Freeman is required to give under the UCC of a time and place of a public sale or the time after which any private sale or other intended disposition of any Collateral is to be made shall be deemed to constitute reasonable notice if such notice is mailed by registered or certified mail at least five (5) days prior to such action. Freeman may hold and not deliver any of the Collateral to Exhibitor for so long as there are any Obligations that remain unpaid or unsatisfied.
- 13. WAIVER & RELEASE. Exhibitor, as a material part of the consideration to Freeman for material handling services, waives and releases all claims against Freeman with respect to all matters for which Freeman has disclaimed liability pursuant to the provisions of this Contract.
- 14. DRIVER LIABILITY WAIVER. IN CONSIDERATION OF FREEMAN PERMITTING ENTRANCE TO THE PREMISES, YOU, YOUR EMPLOYER, THE OWNER OF THE TRUCKAND OR EQUIPMENT THAT YOU ARE OPERATING (TRUCKOWNER) AND YOU AS AGENT OF YOUR EMPLOYER AND THE TRUCKOWNER, HEREBY ASSUME ALL RISK OF INJURY OR HARM TO YOURSELF AND OTHERS AND DAMAGE TO YOUR PROPERTY AND PROPERTY BELONGINGTOYOUREMPLOYEROROTHERSARISINGFROMYOURACTIVITIESWHILEBEING PERMITTED TO ENTER THE PREMISES. YOU AGREE TO ENTER AT YOUR OWN RISK. YOU HAVE FULL KNOWLEDGE OF ANY RISK INVOLVED IN THIS ACTIVITY. YOU RECOGNIZETHEHAZARDSANDAREAWAREOFALLTHERULESFORSAFEOPERATION. YOUR EMPLOYER, THE TRUCKOWNER, AND YOU AGREE TO INDEMNIFY AND HOLD HARMLESS FREEMAN, ITS EMPLOYEES, OFFICERS, DIRECTORS, AGENTS, ASSIGNS, AFFILIATED COMPANIES AND RELATED ENTITIES, AGAINST ANY AND ALL LIABILITY, ACTIONS, CLAIMS, AND DAMAGES OF ANY KIND WHATSOEVER ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISE.

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AIR CARGO

AIR CARGO SERVICE REQUEST AND SHIPPING INSTRUCTIONS CONTRACT

In tendering this shipment, the Shipper and Consignee agree to these TERMS which no agent or employee of the parties may alter. This Air Service Request and Shipping Instruction Contract is NON-NEGOTIABLE and has been prepared by Shipper, or if by Freeman or another on Shipper's behalf, it shall be deemed, conclusively, to have been prepared by the Shipper. The Shipper agrees that this shipment is subject to the TERMS stated herein All TERMS, including but not limited to, all the limitations of liability, shall apply to our agents and their contracting carriers.

1. DEFINITIONS: In this Contract, "Freeman" means Freeman Decorating Services, Inc., and its respective employees, officers, directors, agents, assigns, affiliated companies, and related entities including any contractors appointed by Freeman. The term "Shipper" means the person or business for whom the property is being transported, and includes their respective employees, officers, directors, agents, assigns, affiliated companies, and contractors appointed by the Shipper, excluding only Freeman. "Property" is all objects of any type received from the Shipper for transport by Freeman as described herein. "Consignee" is the party to whom Shipper has designated the goods are to be delivered.

2. FINAL CONTRACT BETWEEN THE PARTIES: In exchange for Shipper's payments and Freeman's services, which the parties have specified in this two-page Contract (including the Air Cargo Service Request and Shipping Instructions), Freeman and Shipper each agree that this Contact shall govern their respective rights and obligations regarding transportation of Shipper's property. This Contract shall take effect when the property first comes into the physical possession of Freeman, and the responsibility of Freeman under same shall end when the property has been placed in the possession of the Consignee or the Consignee's designated agent. If any part or provision of this Contract is found by a court of competent jurisdiction to be void or unenforceable, the remainder of the Contract shall continue in full force and effect.

3. Freeman's RESPONSIBILITIES UNDER THE CONTRACT ARE LIMITED: Freeman is responsible for the satisfactory performance of only those services which it directly provides under this Contract. Freeman shall not be responsible for the performance of individuals of firms who are not under the direct supervision or control of Freeman. Freeman shall not be responsible for events or causes of loss, delay, or damage beyond its reasonable control, including (by way of illustration only, and not as a limitation on the breadth of this clause), strike, lockout, work slowdown or stoppage, power failure, breakdown of plant or machinery, facility failure, vandalism, theft, Act of God, effect of natural elements, riot, civil commotion or disturbance, terrorism, act of war or belligerent parties, and any other cause or causes beyond the reasonable control of Freeman. EXCEPT FOR ELIGIBLE GUARANTEED SERVICE SHIPMENTS, Freeman DOES NOT GUARANTEED ELIVERY BY ANY SPECIFIC TIME OR DATE.

4. PACKAGING AND CRATES: Shipper's property must be well packaged for safe and secure handling, storage and shipment using ordinary care. Each piece must be legibly and durably marked with the name and address, including correct ZIP code of the Shipper and Consignee. When a container is used repetitively by Shipper, Shipper must remove all old labels, tags, markings, etc., and Shipper must ensure that the container retains adequate strength for transportation. Freeman makes neither representation nor any warranty regarding the acceptability or suitability of any packaging system or procedure that Shipper might use for its property. Freeman shall not be responsible for damage to loose or uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed or labeled materials. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. General guidance as to acceptable packaging systems and procedures may be found in publications such as the National Motor Freight Classification, published by the National Motor Freight Traffic Association. For shipments of Perishable Commodities, U.S. and Canadian shipments must be packed to travel without spoilage for 72 hours from time of pickup; all International shipments must be packed to travel without spoilage for 24 hours beyond an agreed deadline. Freeman reserves the right to periodically embargo regions of the world due to conditions that may cause damage to perishable commodities. If the integrity of a shipment is in question, Freeman reserves the right to improve packaging at shipper's expense.

<u>5. REFUSED SHIPMENTS:</u> If the Consignee refuses a shipment tendered for delivery or if Freeman is unable to deliver a shipment because of fault or mistake of the Consignor or Consignee, Freeman's liability shall then become that of a warehouseman.

(a) Freeman shall promptly attempt to provide notice, by telephonic, electronic or written communication as provided on the face of these shipping instructions, if so indicated, to Shipper or the party, if any, designated to receive notice in these instructions.

(b) Storage charges, based on Freeman's applicable rates, shall start no sooner than the next business day following the attempted notification. Storage may be, at Freeman's option, in any location that provides reasonable protection against loss or damage. Freeman may place the shipment in public storage and the start of the storage of the shipment in public storage.

age at the owner's expense and without liability to Freeman.

(c) If Freeman does not receive disposition instructions within 48 hours of the time of Freeman's attempted first notification, Freeman will attempt to issue a second and final confirmed notification. Such notice shall advise that if Freeman does not receive disposition instructions within 10 days of that notification, Freeman may offer the shipment for sale at a public auction and Freeman has the right to offer the shipment for sale. The amount of sale will be applied to Freeman's invoice for transportation, storage and other lawful charges. Shipper will be responsible for the balance of charges not covered by the sale of the goods. If there is a balance remaining after all charges and expenses are paid, such balance will be paid to the owner of the property sold hereunder, upon claim and proof of ownership.

(d) Where Freeman has attempted to follow the procedure set forth above and the procedure is not

(d) Where Freeman has attempted to follow the procedure set forth above and the procedure is not possible, nothing shall be construed to abridge the right of Freeman, at its option, to sell the property under such circumstances and in such manner as may be authorized by law.

(e) When perishable goods cannot be delivered and disposition is not given within a reasonable time, Freeman may dispose of property to the best advantage. Where Freeman is directed by Consignee or Consignor to unload or deliver property at a particular location where Consignor, Consignee, or the Agent of either is not regularly located, Freeman's liability for the shipment shall terminate after unloading or delivery.

6. LIMITATION ON SHIPPER'S RECOVERABLE DAMAGES: FREEMAN'S LIABILITY FOR DAMAGES ON DOMESTIC SHIPMENTS, INCLUDING BUT NOT LIMITED TO THOSE DAMAGES ARISING FROM OR RELATED TO MISDELIVERY; INCOMPLETE OR OTHERWISE INADEQUATE DELIVERY (INCLUDING BUT NOT LIMITED TO FAILURE TO FOLLOW SHIPPER OR CONSIGNEE INSTRUCTIONS OR FAILURE TO COLLECT OR PROPERLY DELIVER A PAYMENT INSTRUMENT), NONDELIVERY, MISSED PICKUP, AND LOSS OF OR DAMAGE TO CARGO, SHALL BE LIMITED TO THE HIGHER OF \$50.00 (USD) PER SHIPMENT OR \$.50 (USD) PER POUND (\$1.10 (USD) PER SHIPMENT OR \$.50 (USD) PER POUND (\$1.10 (USD) PER SHIPMENT OR \$.50 (USD) PER POUND (\$1.10 (USD) PER SHIPMENT THE SHIPMENT ADVERSELY AFFECTED THEREBY, UNLESS AT TIME OF SHIPMENT THE SHIPPER MAKES A DECLARATION OF VALUE FOR CARRIAGE IN THE SPACE DESIGNATED ON THE SERVICE REQUEST AND SHIPPING INSTRUCTIONS FORM AND PAYS THE APPROPRIATE VALUATION CHARGE. IN NO EVENT SHALL FREEMANS LIABILITY EXCEED THE DECLARED VALUE OF THE SHIPMENT OR THE AMOUNT OF LOSS OR DAMAGE ACTUALLY SUSTAINED, WHICHEVER IS LOWER. IF CARRIAGE OF THE SHIPMENT IS SOLELY OR PARTLY BY AIR AND INVOLVES AN ULTIMATE DESTINATION OR A STOP IN A COUNTRY OTHER THAN THE COUNTRY OF DEPARTURE, Freeman's LIABILITY FOR CARGO LOST, DAMAGED OR DELAYED SHALL BE LIMITED TO \$9.07 PER POUND (\$20.00 PER KILOGRAM) FOR CARRIAGE SUBJECT TO THE UNAMENDED WARSAW CONVENTION OR THE WARSAW CONVENTION AS AMENDED BY THE HAGUE PROTOCOL OF 1955, 17 SPECIAL DRAWING RIGHTS PER KILOGRAM FOR CARRIAGE SUBJECT TO THE WARSAW CONVENTION AS AMENDED BY THE HONTREAL PROTOCOL NO. 4 OF 1975, OR \$9.07 PER POUND (\$20.00 PER KILOGRAM) FOR CARRIAGE WHERE THE WARSAW CONVENTION, INCLUDING ITS AMENDMENTS, DOES NOT APPLY FOR ANY REASON, UNLESS A HIGHER DECLARED VALUE IS REQUESTED, AND THE FEES SET FORTH IN THE SERVICE GUIDE FOR SUCH HIGHER DECLARED VALUE ARE PAID. FOR INTERNATIONAL SHIPPING INSTRUCTION CONTRACT SHALL BE LIMITED TO SHIPPING REQUESTED, AND THE FEES SET FORTH IN THE SERVICE GUIDE FOR SUCH HIGHER DECLARED VALUE ARE PAID. FOR INTERNATIONAL SHIPPING INSTRUCTION

Notwithstanding the above limitations, domestic shipments containing the following items of extraordinary value are limited to a maximum declared value of \$500.00 (USD):

(a) artworks and objects of art, including without limitation original paintings, drawings, etchings, water colors, tapestries and sculpture;

(b) clocks, watches, jewelry (including costume jewelry), furs and fur-trimmed clothing;

(c) personal effects;

(d) and other inherently fragile or unique items, including prototypes, etc.

Any declared value in excess of the maximums allowed herein is null and void, and the acceptance by Freeman for carriage of any shipment with a declared value in excess of the allowed maximums does not constitute a waiver of these maximums. Shipper understands that even if Shipper is not able to participate or fully participate in a show due to loss of, theft of, or damage to its property, Freeman shall never be liable or responsible for damages identified by the terms (by way of example only and not in limitation of the breadth of this clause) such as the following: consequential damages, loss of use damages, loss of profits damages, business interruption damages, delay damages, special damages, collateral damages, exemplary damages, damages awarded for gross negligence, direct damages, indirect damages, damages for failure of performance, breach of contract damages, fraud damages, or any other sort of damage for tort or breach of contract. This limitation shall bind the parties:

(a) whenever or wherever the claimed loss or damage may occur;

(b) even though the alleged loss or damage is claimed to result from negligence, strict liability, products liability, breach of contract, breach of statute or regulation, or any other legal theory or cause, and;

(c) even though Freeman may have been advised or be on notice of the possibility or even the probability of such damages. Freeman makes no warranties, express or implied, and expressly disclaims any and all warranties. Except for Freeman's failure to deliver in accordance with the Guaranteed Service section of the Service Guide, Freeman will not be liable for misdelivery, incomplete or otherwise inadequate delivery (including but not limited to failure to follow Shipper or Consignee instructions or failure to collect or properly deliver a payment instrument), non-delivery, missed pickup, delay on International shipments, loss or damage unless caused by Freeman's sole negligence.

7. SHIPPER'S RESPONSIBILITIES AND INDEMNIFICATION:

(a) Shipper must pay in full for the services rendered under this Contract at the time the services are requested. The existence of a dispute between Shipper and Freeman relative to any claim or other matter shall have no bearing on this duty of payment. No claim submitted by or on behalf of Shipper will be processed unless Shipper's account is current

(b) Shipper understands and acknowledges that Freeman does not accept or transport illegal, dangerous or hazardous materials of any kind or nature. Shipper warrants and ensures that its property is inequal notations hazardous Substances, Hazardous Materials, Chemicals, Gases, Explosives, Radioactive Materials, Biologically hazardous agents, or any other substance, matter or object in any form that could pose a threat to the health or safety of persons, property or the public welfare in general. Such goods may be warehoused at owner's risk and expense or destroyed without compensation.

(c) Shipper shall defend and indemnify Freeman, its employees, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys" fees and investigation costs) on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed to by any of the following: Shipper's negligence, willful misconduct, or deliberate act; Shipper's violation of Federal, State, County or Local ordinances; Shipper's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management; and/or Shipper's failure to comply with (b) of this Agreement regarding the inclusion of any dangerous substances in the property placed with Freeman.

8. CLAIMS: Shipper, Consignee, or any other party claiming an interest in the shipment must notify Freeman immediately upon delivery, or in the case of loss or damage which could not have been noted at the time of delivery, within five (5) business days of delivery, of any loss or damage to the shipment. Notice of concealed damage must be confirmed in writing or via email at exhibit.transportation@freeman.com within 5 business days of receipt of the property. If Carrier schedules an inspection, claimant must hold the shipping container, all packaging material and contents in the same condition as they were in when damage was discovered. Receipt of the shipment by the Consignee or the Consignee's agent without written notice on the delivery receipt and/or delivery manifest will be prima facie evidence that the shipment was delivered in good condition. The amount of the claim may not be deducted from the transportation charges. Notice of loss or damage MUST be reported to Freeman at 800-995-3579. The shipment, its container(s), and packing material must be made available to Freeman for inspection at the delivery location. All shipments are subject to opening for inspection by Freeman; however, Freeman is not obligated to perform such inspection. All claims for loss or damage MUST be made in writing to Freeman within one hundred and twenty (120) calendar days after the date of acceptance of the shipment by Freeman. Please refer to the Service Guide for claim procedures. All claims for service failure must be made within thirty (30) calendar days from the date of shipment and Freeman's sole liability for such claims arising from Guaranteed Service shipments shall be limited to the transportation charges as provided in the Guaranteed Service section of the Service Guide. All claims for overcharge must be made in writing to Freeman unless (a) claimant complies with all requirements of this section and (b) for domestic shipments, if the claimant commences the action within two (2) years from the date of acceptance of

For shipping containers designed for repeated use (tradeshow cases, totes, crates), Freeman shall have no liability for superficial damage to said containers in the form of scuffs, scratches, dents or dings. Freeman will only accept liability for "catastrophic" damage to these shipping containers (crushing, puncture, or complete destruction). Freeman's maximum liability in cases of "catastrophic" damage or total loss will be limited to a depreciated value of the container based on the time elapsed from the original purchase and the purchase price established on the provided original invoice. This maximum liability will be subject to all other applicable limits of liability such as repair costs.

9. CHOICE OF FORUM: THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE UNITED STATES [INCLUDING ADOPTED INTERNATIONAL CONVENTIONS] AND THE STATE OF TEXAS WITHOUT GIVING EFFECT TO THE STATE'S CONFLICT OF LAWS RULES. FREEMAN AND SHIPPER AGREE THAT ANY CLAIM OR DISPUTE OF ANY SORT ARISING OUT OF OR IN ANY WAY RELATED TO THIS CONTRACT, ITS PERFORMANCE OR NONPERFORMANCE, OR DAMAGES ALLEGEDLY RESULTING FROM SAME WILL BE ARBITRATED IN THE CITY OF DALLAS, TEXAS, AND THE RULES OF THE AMERICAN ARBITRATION ASSOCIATION WILL APPLY, IF BINDING ARBITRATION IS UNAVAILABLE TO RESOLVE ANY CONTROVERSY AND IT IS NECESSARY TO LITIGATE THE DISPUTE, THE DISPUTE SHALL BE LITIGATED IN A COURT OF COMPETENT JURISDICTION IN DALLAS COUNTY, TEXAS.

10. MISCELLANEOUS: Shipper warrants the accuracy of the weight and dimension data furnished in this Contract. Shipper understands that once its property is shipped by Freeman pursuant to the instructions contained in this Contract, Shipper has no right to control the shipment; stop the shipment in transit, or divert or reschedule same, and that Shipper will have no control over the property until it is delivered pursuant to the instructions in this Contract. Shipper agrees that this Contract may be provided to any third party, including common or contract carriers of cargo by air, water, rail, or road, for the purpose of confirming the right of Freeman to control the handling of the property and all matters related to payment for the shipment.

MOTOR CARGO

MOTOR CARGO SERVICE REQUEST AND SHIPPING INSTRUCTIONS CONTRACT

This Contract establishes your legal obligations with regard to the property described herein being shipped with Freeman Transportation. It specifically limits your rights and possible recovery if your property is lost or damaged. You must accept all terms and conditions of this Contract. You confirm that you have read and agree with all the terms and conditions of this Contract by receipt without contest. This Contract may not be waived or varied, except in writing, and then only by an authorized representative of Freeman.

- 1. DEFINITIONS. In this Contract, "Freeman" means Freeman Expositions, Inc., and its respective employees, officers, directors, agents, assigns, affiliated companies, and related entities including any contractors appointed by Freeman. The term "Shipper" means the person or business for whom the property is being transported, and includes their respective employees, officers, directors, agents, assigns, affiliated companies, and contractors appointed by the Shipper, excluding only Freeman. "Property" is all objects of any type received from the Shipper for transport by Freeman as described herein. "Consignee" is the party to whom Shipper has designated the goods are to be delivered.
- 2. FINAL CONTRACT BETWEEN THE PARTIES. In exchange for Shipper's payments and Freeman's services, which the parties have specified in this Contract, Freeman and Shipper each agree that this Contact shall govern their respective rights and obligations regarding transportation of Shipper's property. This Contract shall take effect when the property first comes into the physical possession of Freeman for inbound shipments and after loading on the applicable carrier for outbound shipments, and the responsibility of Freeman under same shall end when the property has been placed in the possession of the Consignee's designated agent. If any part or provision of this Contract is found by a court of competent jurisdiction to be void or unenforceable, the remainder of the Contract shall continue in full force and effect.
- 3. FREEMAN'S RESPONSIBILITIES UNDER THE CONTRACT ARE LIMITED. Freeman shall not be responsible for the performance of individuals or firms who are not under the direct supervision or control of Freeman. Freeman shall not be responsible for events or causes of loss, delay, or damage beyond its reasonable control, including (by way of illustration only, and not as a limitation on the breadth of this clause), strike, lockout, work slowdown or stoppage, power failure, breakdown of plant or machinery, facility failure, vandalism, theft, Act of God, effect of natural elements, riot, civil commotion or disturbance, terrorism, act of war or belligerent parties, and any other cause or causes beyond the reasonable control of Freeman. Freeman shall not be liable for delay caused by highway obstructions, or faulty or impassable highways, or lack of capacity of any highway, bridge, or ferry, or caused by breakdown or mechanical defects of vehicles or equipment, or from any cause other than the negligence of Freeman. Freeman shall not be bound to transport by any particular schedule, means, vehicle or otherwise, other than with reasonable dispatch.
- 4. PACKAGING AND CRATES. Shipper's property must be well packaged for safe and secure handling, storage and shipment using ordinary care. Freeman makes neither representation nor any warranty regarding the acceptability or suitability of any packaging system or procedure that Shipper might use for its property. Freeman shall not be responsible for damage to loose or uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperty packed or labeled materials. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. General guidance as to acceptable packaging systems and procedures may be found in publications such as the National Motor Freight Classification, published by the National Motor Freight Traffic Association. If the integrity of a shipment is in question, Freeman reserves the right to improve packaging at shipper's expense.
- 6. PERISHABLE GOODS. Goods of a perishable nature are carried in dry trailers without environmental or atmospheric control or other special services unless Shipper states on the face of the "Service Request and Shipping Instructions" that the goods are to be carried in a refrigerated, heated, specially entilated or otherwise specially equipped trailer. This carriage may be subject to additional charges. Shipper is responsible for bringing the goods within the trailer, and for setting the temperature (including maintenance and repair), during all times after the trailer is spotted by Freeman and before the trailer is received by Freeman. Freeman is not responsible for product deterioration caused by inherent vice, defects in the merchandise or transit times in excess of product shelf life. Refrigerated, heated, specially ventilated or otherwise specially equipped trailers are not equipped to change the temperature of goods (they are equipped only to maintain temperature). Shipper will give written notice of requested temperature setting of the thermostatic controls before receipt of the goods by Freeman. When a loaded trailer is received, Freeman will verify that the thermostatic controls are set to maintain trailer temperature as requested. Freeman is unable to determine whether the goods were at the proper temperature when they were loaded into the trailer or when the trailer is delivered to Freeman. Air temperature at the unit sensor will be maintained within a proper range of plus or minus 5 degrees Fahrenheit of the temperature requested by Shipper on the face of the "Service Request and Shipping Instructions" if the goods were at that temperature when loaded into the container and if the temperature controls were properly set when the container was loaded.
- **6. REFUSED SHIPMENTS.** If the Consignee refuses a shipment tendered for delivery or if Freeman is unable to deliver a shipment because of fault or mistake of Freeman, Freeman's liability shall then become that of a warehouseman.
- (a) Freeman shall promptly attempt to provide notice, by telephonic, electronic or written communication as provided on the face of these shipping instructions, if so indicated, to Shipper or the party, if any, designated in these instructions to receive notice.
- (b) Storage charges, if applicable, shall start no sooner than the next business day following the attempted notification. Storage may be, at Freeman's option, in any location that provides reasonable protection against loss or damage. Freeman may place the shipment in public storage at the owner's expense and without liability to Freeman.
- (c) If Freeman does not receive disposition instructions within 48 hours of the time of Freeman's attempted first notification, Freeman will attempt to issue a second and final confirmed notification. Such notice shall advise that if Freeman does not receive disposition instructions within 10 days of that notification, Freeman may offer the shipment for sale at a public auction and Freeman has the right to offer the shipment for sale. The amount of sale will be applied to Freeman's invoice for transportation, storage and other lawful charges. Shipper will be responsible for the balance of charges not covered by the sale of the goods. If there is a balance remaining after all charges and expenses are paid, such balance will be paid to the owner of the property sold hereunder, upon claim and proof of ownership.
- (d) Where Freeman has attempted to follow the procedure set forth above and the procedure is not possible, nothing shall be construed to abridge the right of Freeman, at its option, to sell the property under such circumstances and in such manner as may be authorized by law.
- (e) When perishable goods cannot be delivered and disposition is not given within a reasonable time, Freeman may dispose of property to the best advantage. When Freeman is directed by Consignee or Consignor to unload or deliver property at a particular location where Consignor, Consignee, or the Agent of either is not regularly located, Freeman's liability for the shipment shall terminate after unloading or delivery.
- 7. INSURANCE. Freeman IS NOT AN INSURER. Shipper is responsible for obtaining insurance for its property. Freeman provides no insurance for Shipper or its property.
- 8. LIMITATION ON SHIPPER'S RECOVERABLE DAMAGES. Shipper understands that even if shipper's property is lost, stolen, or damaged, Freeman does not pay replacement or restoration cost of any property. FREEMAN'S MAXIMUM LIABILITY SHALL BE THE AMOUNT OF PROVEN ACTUAL VALUE NOT EXCEDING THE LOWER OF FAIR MARKET VALUE.

(THE "FAIR MARKET VALUE" EQUALS THE AS IS WHERE IS PRICE FOR THE PROPERTY AT THE LOCATION OF THE SHOW TO WHICH PRICE A WILLING BUYER AND A WILLING SELLER WOULD AGREE IN AN ORDINARY COURSE OF BUSINESS, ARM'S LENGTH SALE.) OR \$5.00 (USD) PER POUND OF CARGO LOST OR DAMAGED UNLESS AT THE TIME OF SHIPMENT SHIPPER MAKES A DECLARATION OF VALUE FOR CARRIAGE IN THE SPACE DESIGNATED ON THE SHIPPING INSTRUCTIONS AND PAYS THE APPROPRIATE VALUATION CHARGE. Even if Shipper has made a declaration of value, liability shall never exceed the depreciated original invoice value or the fair market value of the property, whichever is less. The value per pound for applying declared valuation charges shall be determined by dividing Shipper's declared value for carriage by the actual weight of the shipment. In all cases not prohibited by law, where a lower value than the actual value of the said property has been stated in writing by Shipper or has been agreed upon in writing as the released value of the property upon which the rate is based, such lower value plus freight charges, if paid, shall be the maximum recoverable amount for loss or damage. Notwithstanding the above limitations, all shipments containing the following items of extraordinary value are limited to a maximum declared value of \$500.00 (USD): (a) Artworks and objects of art, including without limitation, original paintings, drawings, etchings, waterconst, stapestries and sculptures or prototypes; (b) Clocks, jewelly, including costume jewelly, fixe, and fur-trimmed clothing; (c) Personal effects, including without limitation, papers and documents; or (d) Coin money, currency, gift certificates, debit cards, credit cards, and any other items of extraordinary value. (e) For either unmarked, unlabeled, or improperly packaged television monitors, the maximum liability is the lesses of \$3.00 (USD) per pound or the actual invoice price.

Any declared value in excess of the maximums allowed herein is null and void, and the acceptance by Freeman for carriage of any shipment with a declared value in excess of the allowed maximums does not constitute a waiver of these maximums. In any event, (excluding small package program shipments) Freeman's MAXIMUM LIABILITY WILL NEVER BE MORE THAN \$100,000 PER SHIPMENT. Shipper understands that even if Shipper is not able to participate or fully participate in a show due to loss of, theft of, or damage to their property. Freeman shall not be liable or responsible for damages identified by the terms (by way of example only and not in limitation of the breadth of this dause) such as the following: consequential damages, loss of use damages, loss of profits damages, business interruption damages, delay damages, special damages, collateral damages, exemplary damages, damages awarded for gross negligence, direct damages, indirect damages, or damages for failure of performance, breach of contract damages, fraud damages, or any other sort of damage for tort or breach of contract. This limitation shall bind the parties: (a) WHENEVER OR WHEREVER THE CLAIMED LOSS OR DAMAGE IS CLAIMED TO RESULT FROM NEGLIGENCE, STRICT LIABILITY, PRODUCTS LIABILITY, BREACH OF CONTRACT, BREACH OF STATUTE OR REGULATION, OR ANY OTHER LEGAL THEORY OR CAUSE, AND; (c) EVEN THOUGH FREEMAM MAY HAVE BEEN ADVISED OR BE ON NOTICE OF THE POSSIBILITY OR EVEN THE PROBABILITY OF SUCH DAMAGES.

9. SHIPPER'S RESPONSIBILITIES AND INDEMNIFICATION:

(a) Shipper must pay in full for the services rendered under this Agreement at the time the services are requested. The existence of a dispute between Shipper and Freeman relative to any claim or other matter shall have no bearing on this duty of payment. No claim may be submitted by or on behalf of Shipper to Freeman unless Shipper's account is current. (b) Shipper understands and acknowledges that Freeman does not accept or transport illegal or hazardous materials of any kind or nature. Shipper warrants and will ensure that its property is inert, and contains no Hazardous Substances, Hazardous Materials, Chemicals, Gasses, Explosives, Radioactive Materials, Biologically hazardous agents, or any other substance, matter or object in any form that could pose a threat to the health or safety of Freeman persons, property, or the public welfare in general. Such goods may be warehoused at owner's risk and expenses or destroyed without compensation. (c) Shipper shall defend and indemnify Freeman, its employees, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys" fees and investigation costs) on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed to by any of the following: Shipper's negligence, willful misconduct, or deliberate act, Shipper's violation of Federal, State, County or Local ordinances; Shipper's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management; and/or Shipper's failure to comply with subsection (b) of this section regarding the inclusion of any dangerous substances in the property placed with Freeman.

10. CLAIMS. Claims must be filed in writing within nine (9) months after the date of delivery of the property (or in the case of export traffic, within nine (9) months after delivery at the port of export), except that claims for failure to make delivery must be filed within nine (9) months after a reasonable time for delivery has elapsed. Suits for loss, damage, or delay shall be instituted against Freeman no later than two (2) years and one (1) day from the day when written notice is given by Freeman to the claimant that Freeman has disallowed the claim or any part or parts of the claim specified in the notice. Shipper shall deliver notice of claim for loss or damage by hand, U.S. mail, courier, facsimile, or electronic means to Sedgwick, PO Box 14151, Lexington, KY 40512-4151 as soon as loss or damage is discovered. The notice of claim shall invite a prompt joint survey of the damage, at a time and place to be agreed between the parties, and such survey shall go forward promptly. However, if in any case the property is received by the Consignee or the Consignee's agent without notice of loss or damage to property being served on Freeman within 5 business days of the receipt of the property, it is agreed between Freeman and Shipper that in that instance the presumption shall arise that the property was delivered in proper quantity and in good condition. Notice of concealed damage must be confirmed in writing or via email at exhibit.transportation@freeman.com within 5 business days of receipt of the property. If Carrier schedules an inspection, claimant must hold the shipping container, all packaging material and contents in the same condition as they were in when damage was discovered. Claims filed more than nine (9) months following the date on which the property was delivered or should have been delivered are agreed to be forever time barred.

For shipping containers designed for repeated use (tradeshow cases, totes, crates), Freeman shall have no liability for superficial damage to said containers in the form of scuffs, scratches, dents or dings. Freeman will only accept liability for "catastrophic" damage to these shipping containers (crushing, puncture, or complete destruction). Freeman's maximum liability in cases of "catastrophic" damage or total loss will be limited to a depreciated value of the container based on the time elapsed from the original purchase and the purchase price established on the provided original invoice. This maximum liability will be subject to all other applicable limits of liability such as repair costs.

- 11. CHOICE OF FORUM / ARBITRATION. THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF TEXAS WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF CONTRACT, TORT, COMMON LAW OR RELATING TO THE ENFORCEMENT OR INTERPRETATION OF THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN DALLAS COUNTY, TEXAS. Notwithstanding anything herein to the contrary, any controversy or claim arising out of or relating to this Agreement, or the breach thereof, shall be exclusively settled by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules and judgment on the award rendered by the arbitrator(s) may be entered by any court having jurisdiction thereof.
- 12. MISCELLANEOUS. (a) Shipper warrants the accuracy of the weight and dimension data furnished in this Contract; (b) Shipper understands that once its property is shipped by Freeman pursuant to the instructions contained in this Contract, Shipper has no right to control the shipment, stop the shipment in transit, or divert or reschedule same. (c) Shipper agrees that this Contract may be provided to any third party, including common or contract carriers of cargo by air, water, rail, or road, for the purpose of confirming the right of Freeman to control the handling of the property and all matters related to payment for the shipment. Shipper agrees that all shipments are subject to correction and final charges determined by the actual or re-weighed weight of the shipment.
- 13. SMALL PACKAGE PROGRAM. If items shipped via Freeman's Small Packages program are lost, damaged or destroyed while in Freeman's possession, FREEMAN'S MAXIMUM LIABILITY SHALL BE \$100 per package UNLESS AT THE TIME OF SHIPMENT SHIPPER MAKES A DECLARATION OF VALUE IN THE SPACE DESIGNATED ON THE SHIPPING INSTRUCTIONS AND PAYS THE APPROPRIATE VALUATION CHARGE. If small packages are received by the Shipper and notice of loss or damage is not received by Freeman within 15 days of the delivery of the property, the parties agree that the presumption shall arise that the property was delivered in proper quantity and in good condition.

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furnishings 2019





EMPOWERING YOUR BUSINESS FROM THE GROUND UP

Meaningful engagement doesn't have to be complicated. You just need the right elements. Whether you're a global brand testing a new product, a startup seeking exposure, or an organization needing flexibility, the furnishings to create a dynamic brand experience start here.

To learn more about our exhibit solutions, go to freeman.com/exhibit-design

It's not about building a booth. It's about designing a





10'x10' Munich Sectional Booth

10'x20' Malba Café & Bench Theater Booth

Denotes Powered Products

Power Up In Style.



Powered Seating

Empower attendees at your next show with functional charging furniture and make searching for wall outlets history. From soft seating and tables to pedestals and lamps, our complete charging collection lets you Power Up the Possibilities.

Powered Seating





A) 810120 Naples Chair, Powered (black vinyl) 36"L 30"D 33.25"H

B) 830121 Naples Sofa, Powered (black vinyl) 87"L 30"D 33.25"H

C) 830122 Naples Loveseat, Powered (black vinyl) 62"L 30"D 33.25"H

Powered Tables





Ventura Powered Bar Tables

72.25"L 26.25"D 42"H (silver frame)

A) 820955 (white top) **B) 820950** (black top)

Ventura Powered Café Tables 72.25"L 26.25"D 30"H

(silver frame) C) 820964 (black top)

D) 820965 (white top)



Sydney Powered Cocktail Tables 48"L 26"D 18"H (brushed steel)

E) 82073 (white) **F) 82076** (black)

Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

Powered Banquettes.



Modular System

Create round banquettes or custom serpentine seating. The Power Banquette system has three AC and two USB plugs built into the center cone so your client will never be left powerless. Center power cone may also be rented as a free-standing charging station.





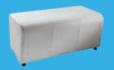
8506 Center Cone w/ Electrical Charging Outlet (white vinyl) 38"RND 51"H



8507 Quarter Curve Ottoman (white vinyl) 53"L 22"D 18"H



Ottoman Ring (4 curve ottoman seats) (white vinyl) 72"RNID 18"H



815119 Half Bench Ottoman (white vinyl) 39"L 22"D 18"H

Powered Pedestals





Powered Locking Pedestal

A) 85061 24"L 24"D 36"H

B) 85063 24"L 24"D 42"H

C) 85060 24"L 24"D 36"H **D) 85062** 24"L 24"D 42"H

Wireless Charging Table, Powered E) 820710 (white, AC plug-In) 20"L 20"D 18"H

Please Note: Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.



A) 84083 Tech Desk, Powered w/3 Drawer File Cabinet

(black metal, laminate) 60"L 30"D 30"H

B) 84084 Tech Desk, Powered (black metal, laminate)

60"L 30"D 30"H C) 84080 3 Drawer File **Cabinet on Castors**

(black metal, laminate) 16"L 20"D 28"H

Soft Seating

Create Engaging Booth Environments



Soft Seating Collections



BAJA

A) 81050 Chair (white vinyl) 36"L 30.5"D 28"H

B) 83019 Sofa (white vinyl) 86"L 28"D 30"H

C) 83020 Loveseat (white vinyl) 61"L 30.5"D 28"H



FAIRFAX

A) 830949 Sofa (white vinyl, brushed metal) 62"L 26"D 30"H

B) 810949 Chair (white vinyl, brushed metal) 27"L 26"D 30"H



NAPLES

A) 810119 Chair (black vinyl) 36"L 30"D 33.25"H **810120** (Powered)

B) 830119 Sofa (black vinyl) 87"L 30"D 33.25"H **830121** (Powered)

C) 830120 Loveseat (black vinyl) 62"L 30"D 33.25"H **830122** (Powered)

Munich Collection



Modular Seating to Design Custom Exhibits



Soft Seating Collections



ALLEGRO

A) 81019 Chair (blue fabric) 36"L 34.5"D 30"H B) 83015 Sofa (blue fabric) 73"L 34.5"D 30"H

TANGIERS

A) 830118 Sofa (beige textured) 78"L 37"D 36"H B) 810118 Chair (beige textured) 34"L 37"D 36"H C) 830220 Loveseat (beige textured) 57.5"L 37"D 37"H

KEY LARGO

A) 810950 Chair (black fabric) 35"L 35"D 34"H B) 830950 Loveseat (black fabric) 57"L 35"D 34"H C) 830951 Sofa (black fabric) 79"L 35"D 34"H

SOUTH BEACH

(platinum suede) **A) 8301 Sofa** 69"L 29"D 33"H **B) 8151 Ottoman** 25"L 31"D 18"H

Accent Chairs





Accent Chair Styles













Madrid Chair A) 81816

(white vinyl) 30"L 30"D 31"H B) 8102

(black vinyl) 30"L 30"D 31"H

C) 810949 Fairfax Chair

(white vinyl, brushed metal) 27"L 26"D 30"H

D) 810151 Munich Armless Chair (gray fabric)

22.5"L 27"D 28.5"H E) 810140

Hopi Chair (gray linen) 21"L 25"D 34"H

F) 810947 Pro Executive **Guest Chair** (black vinyl) 24"L 22"D 36"H

Meeting & Stage Chairs







Marina Chair 17.5"L 19.5"D 35"H **A) 810160** (black vinyl) **B) 810161** (brown fabric) **C) 810164** (white vinyl)







Meeting Chair 25.5"L 23.5"D 34"H **D) 810835** (espresso vinyl) **E) 810836** (taupe fabric) F) 810948 (white vinyl)

Group Seating





LAGUNA C) 810861 Chair 18"L 19"D 34"H D) 8201223 Round Café Table (white laminate top, 30" Round 29"H











Styles & Shapes



A) 810810 Berlin Chair (black, white)

(black, white) 18"L 22"D 32"H

B) 810846 Christopher Chair (white vinyl, chrome) 17"L 19"D 35"H

C) 810841 Rustique Chair w/arms (gunmetal) 20"L 18"D 31"H

D) 81063 Altura Guest Chair (black crepe) 25"L 20"D 34"H

E) 71089 Diamond Side Chair (black) 21"W X 23" L X 32"H

F) 71090 Diamond Arm Chair (black) 20"W X 21"L X 33"H

G) 810837 **Razor Armless Chair** (white) 15.38"L 15.5"D 30.5"H

H) 81083 Blade Chair(sky blue) 20.5"L 19"D 30.5"H

I) 81082 Blade Chair (red) 20.5"L 19"D 30.5"H

Mix & Match

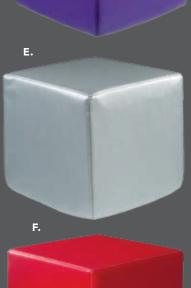
Create the ultimate seating configuration. Choose from a variety of shapes and sizes to design the perfect look.

J) 210108 LIMERICK® Chair BY HERMAN MILLER™ (gray) 18"W X 17.75"L X 33"H
K) 81093 Lucent Chair (frosted, acrylic) 19.5″L 19.75″D 32.5″H

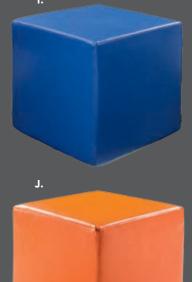


Ottomans















Styles & Shapes



Marche Swivel



Beverly Bench

60"L 20"D 18"H

A) 81556 (white vinyl)

B) 81550 (black vinyl)

C) 81552 (gray fabric)

D) 81555 (red fabric)

E) 81554 (ocean blue

fabric)

F) 81553 (linen fabric)

G) 81551 (brown fabric)

H) 815119 Half Bench

(white vinyl) 39"L 22"D 18"H

ENDLESS Square

34"L 34"D 15"H

I) 815123 (black)

J) 815122 (white)

ENDLESS Curved

60.5"L 37.5"D 15"H

K) 815952 (black)

L) 815953 (white)

M) 8507 Quarter Curve

(white vinyl)

53"L 22"D 18"H

Ring (4 ottoman seats) (white vinyl) 72"RND 18"H

N) 81526 Edge

LED Cube

(white plastic) 19"L 19"D 19"H

A/C power only

O) 82074

Regis Bench

(brushed metal) 47"L 15.5"D 16"H

Marche Swivel Ottomans

17"RND 18"H

A) 815150 (white vinyl)

B) 815154 (red fabric)

C) 815158

(pear yellow fabric) **D) 815156** (plum fabric)

E) 815159 (blue fabric)

F) 815151 (gray fabric)

G) 815155

(rose quartz fabric)

H) 815152 (linen fabric)

I) 815153

(raspberry fabric)

J) 815157

(meadow green fabric)

K) 815160

(orange fabric)

Accent Tables

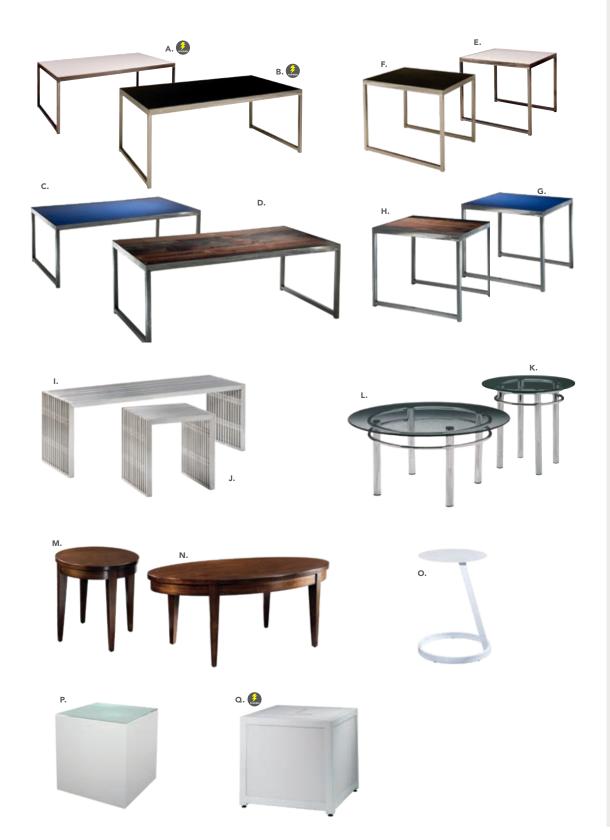








Styles & Shapes



Sydney Cocktail Tables

(brushed steel) 48"L 26"D 18"H

A) 82053 (white)

82073 (Powered) **B) 82052** (black)

82076 (Powered) **C) 82077** (blue)

D) 82078 (wood)

Sydney End Tables 27"L 23"D 22"H

E) 82055 (white)

F) 82054 (black)

G) 82079 (blue)

H) 82080 (wood)

Regis Tables (brushed metal)

I) 82074 Bench Table 47"L 15.5"D 16"H J) 82075 End Table

16"L 15.5"D 16.5"H

Silverado Tables

(glass, chrome) K) 82015 End Table

24" Round 22"H

L) 82014 Cocktail Table 36" Round 17"H

Oliver Tables

(walnut finish)

M) 82088 End Table

22" Round 22"H

N) 82087 Cocktail Table

47"L 27"D 19"H

Aura Round Table O) 820844

(white metal) 15" Round 22"H

Edge LED Cube Table P) 82057

(plexi top, white plastic) 20"L 20"D 20"H A/C power only

Wireless Charging Table, Powered Q) 820710

(white, AC plug-In) 20"L 20"D 18"H

Café Tables

A) 820940 Blue Hydraulic Café Table

B) 810131 Malba Chair



85030 **7' Boxwood Hedge** 36.5"L 12"D 84"H



A) 820241 Madison Hydraulic Café Table

B) 810130 Malba Chair



Customize and Create

Choose your base, black or chrome, then pick a color that suits your design.



Mix & Match

Create your look. Choose from a wide variety of tables and seating options.



D) 810164 Marina Chair

C) 72063 Chelsea Butcher Block-Top Café Table (oak) 30"RND 30"H also available 72064 36"RND 30"H

(white vinyl) 17.5"L 19.5"D 35"H

Café Tables **Standard Black Base** 30" RND 29"H

A) 8201220 (white) also available **820265** (Madison/gray acajou) 820941 (blue) **820943** (wood)

Café Tables **Hydraulic Chrome Base** 30" RND 29"H

B) 820923 (graphite nebula) also available **8201208** (maple) **820921** (red)

820940 (blue) 820942 (wood) 820925 (silver) 8201223 (white)

36" RND 29"H 820126 (white) 8201209 (graphite nebula) 8201206 (maple)

E) 72069 Soho Black-Top Café Table

(black) 24"RND 30"H also available **72067** 36"RND 30"H | **72066** 18"RND 18"H

F) 81082 Blade Chair

(red) 20.5"L 19"D 30.5"H



Bar Tables

A) 8201222 30" Round Bar Table B) 810952 **Apex Barstool**

E) 820930 30" Round Bar Table

F) 810860 **Laguna Barstool**

(maple, chrome) 18"L 20"D 47"H



C) 8201226

Rustique Square Metal Bar Table

D) 810839

Rustique Barstool



G) 820240 30" Round Bar Table w/ Hydraulic Chrome Base (Madison/gray acajou) 30" RND 45"H

H) 810850 **Zenith Barstool**



Customize and Create

Choose your base, black or chrome, then pick a color that suits your design.



Style & Design

Choose from a variety of table top colors and styles for the perfect look.



E) 72070 Soho Black-Top Bistro Table (black) 24"RND 42"H also available **72068** 36"RND 42"H

F) 810953 Apex Barstool (red vinyl) 21"L 21"D 33"H

WOOD LAMINATE

C) 720163 Chelsea Butcher Block-Top Bistro Table

(oak) 30"RND 42"H also available **720164** 36"RND 42"H

D) 81092 Lucent Barstool

(frosted, acrylic) 22"L 22.5"D 45.5"H



Bar Tables Standard Black Base 30" RND 42"H

A) 8201221 (white) also available 820264 (Madison/gray acajou) 820931 (blue) 820933 (wood)

Bar Tables Hydraulic Chrome Base 30" RND 45"H

E) 820922 (graphite nebula) also available **8201207** (maple) **820920** (red) 820930 (blue) 820932 (wood) 802924 (silver)

36" RND 45"H 820125 (white) 8201211 (graphite nebula) **8201205** (maple)



Styles & Shapes



Apex Barstools

21"L 21"D 33"H

A) 810951 (black vinyl

B) 810953 (red vinyl) C) 810954 (white vinyl)

D) 810952 (blue ultra suede)

Zoey Barstools

15"L 16"D 30-34.75"H

E) 810840 (white, chrome) **F) 810834** (black, chrome)

Banana Barstools

21"L 22"D 41.75"H

G) 810104 (black, chrome) H) 810103 (white, chrome)

I) 810201 Oslo Barstool

17"L 20"D 45"H

J) 810848 Christopher Barstool

(white vinyl, chrome) 19"L 15"D 41"H

K) 810202 Shark Barstool

(white, chrome) 22"L 19"D 34-44"H

L) 810850 Zenith Barstool

(white, chrome)

19"L 20"D 44"H

M) 81092

Lucent Barstool

(frosted, acrylic) 22"L 22.5"D 45.5"H

N) 810860

Laguna Barstool

(maple, chrome)

18"L 20"D 47"H

Blade Barstool

20.5"L 20.125"D 40.5"H

O) 81080 (red)

P) 81081 (sky blue)

Q) 71088

Black Diamond Stool

(black) 22"W X 18"L X 46"H

R) Gas Lift Stool w/ arms

24"W X 20"L X 46"H

71048 (gray, adjustable)

also available

71047 w/o arms

S) 810839

Rustique Barstool

(gunmetal) 13"L 13"D 30"H

Conference Tables



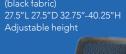


Styles & Shapes



Executive Seating

Task Stool 810135 (black fabric)







Pro Executive **Guest Chair** 24"L 22"D 36"H **810947** (black vinyl)



Gas Lift Chair

26" X 20" L X 38" H **A) 71045** (gray, adjustable) **71046** w/ arms

Gas Lift Stool

B) 71048 (gray, adjustable) **71047** w/o arms



Pro Executive Mid Back Chair

24"L 22"D 40"H **A) 810945** (white vinyl) **B) 810944** (black vinyl) Adjustable height



Communal and Powered Tables

Choose from a variety of Powered, Solid or Grommet Hole Table Tops.





Bar Tables

Colors not available in all table options. Please check options listed to the right.





Cafe' Tables





Denotes AC and USB charging outlets

Ventura Powered Bar Tables

(silver frame) 72.25"L 26.25"D 42"H

A) 820950 (black top) **820955** (white top)

Ventura Communal **Bar Tables**

(silver frame) 72.25"L 26.25"D 42"H

Maple Top **B) 820954** (solid)

820951 (grommets)

White Top **C) 820953** (grommets) **820956** (solid)

Black Top **820952** (solid)

Ventura Powered **Café Tables**

72.25"L 26.25"D 30"H (silver frame)

A) 820964 (black top) **B) 820965** (white top)

Ventura Communal Café Tables (silver frame) 72.25"L 26.25"D 30"H

Maple Top **C) 820963** (solid) **820960** (grommets)

White Top

D) 820961 (grommets) **820966** (solid)

Black Top

E) 820962 (solid)







Office Essentials

MADISON

A) 84075 Madison Executive Desk B) 84077 Madison Credenza

C) 810135 Task Stool

D) 810844 Pro Executive **High Back Chair** (white classic vinyl)
25"L 24"D 48"H Adjustable







Tech Powered Desk





A) 84083 Tech Desk, Powered, w/3 Drawer File Cabinet (black metal, laminate)

(black metal, laminate 60"L 30"D 30"H

B) 84084 Tech Desk, Powered (black metal, laminate) 60"L 30"D 30"H

C) 84080 3 Drawer File Cabinet on Castors (black metal, laminate) 16"L 20"D 28"H

Lighting & Shelving



ACCENT LAMPS

Mason Lamps (brushed silver) A) 850708 Floor Lamp 18" RND 55"H B) 850707 Table Lamp 16" RND 26"H

SHELVING

C) 85020
Posh Shelving
(chrome, acrylic)
36"L 18"D 72"H
D) 84078
Madison Bookcase
(gray acajou)
36"L 12"D 72"H

Show Essentials



Display Counter

A) 72056 Display Counter (black) 24"W X 49"L X 42"H

B) 210109 limerick Stool BY HERMAN MILLER TO (white)



Midtown Bar

Metallic pewter gray curved bar with taupe-colored glass top features locking cabinet for storage and two shelves.

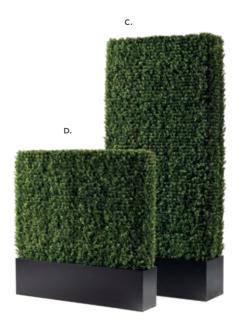


Midtown Bar 60"L 18"D 42"H (pewter) A) 850101 (unlighted) B) 850100 (lighted with plug-in)

Apex Barstool C) 810952 (blue ultra suede) 21"L 21"D 33"H

Lighted & Greenery Products





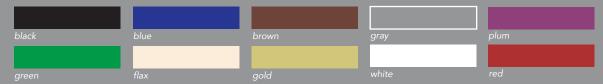
A) 81526 Edge **LED Cube Ottoman** (white plastic) 20"L 20"D 20"H A/C power only

B) 82057 Edge LED **Cube Table** (plexi top, white plastic) 20"L 20"D 20"H A/C power only

C) 85030 7' Boxwood Hedge 36.5"L 12"D 84"H D) 85035 4' Boxwood Hedge 46"L9"D47"H

Draped or Undraped **Tables & Counters**

Table-Drape Colors



Special Draping: Special drape is available in a variety of colors. Refer to the order form for details



24"D X 30"H | Tables Draped

124330 Tables Draped **3'L** x 24"D x 30"H **124430** Tables Draped **4'L** x 24"D x 30"H **124630** Tables Draped **6'L** x 24"D x 30"H

124830 Tables Draped **8'L** x 24"D x 30"H

24"D X 30"H | Tables Undraped

125330 Tables Undraped **3'L** x 24"D x 30"H Tables Undraped **4'L** x 24"D x 30"H
Tables Undraped **6'L** x 24"D x 30"H

Tables Undraped **8'L** x 24"D x 30"H 125830

24"D X 42"H | Counter Draped

 Counter Draped **3'L** x 24"D x 42"H Counter Draped **4'L** x 24"D x 42"H Counter Draped **6'L** x 24"D x 42"H Counter Draped **8'L** x 24"D x 42"H

24"D X 42"H | Counter Undraped

 125342
 Counter Undraped
 3'L x 24"D x 42"H

 125442
 Counter Undraped
 4'L x 24"D x 42"H

 125642
 Counter Undraped
 6'L x 24"D x 42"H

 125842 Counter Undraped **8'L** x 24"D x 42"H

30"D X 30"H | Tables Draped

 Tables Draped **3'L** x 30"D x 30"H Tables Draped **4'L** x 30"D x 30"H Tables Draped **6'L** x 30"D x 30"H Tables Draped **8'L** x 30"D x 30"H

30"D X 30"H | Tables Undraped

131330 Tables Undraped **3'L** x 30"D x 30"H **131430** Tables Undraped **4'L** x 30"D x 30"H **131630** Tables Undraped **6'L** x 30"D x 30"H Tables Undraped 8'L x 30"D x 30"H 131830

30"D X 42"H | Counter Draped

 Counter Draped **3'L** x 30"D x 42"H Counter Draped **4'L** x 30"D x 42"H Counter Draped **6'L** x 30"D x 42"H Counter Draped **8'L** x 30"D x 42"H

30"D X 42"H | Counter Undraped

131342 Counter Undraped **3'L** x 30"D x 42"H 131442 Counter Undraped 4'L x 30"D x 42"H **131642** Counter Undraped **6'L** x 30"D x 42"H 131842 Counter Undraped 8'L x 30"D x 42"H

4th Side | Table Draped 30"

12404630 12404830 Drape Table 4th Side 8' X 30"

4th Side | Table Draped 42"

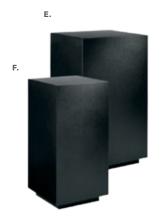
12404642 Drape Table 4th Side **6'** X 42" **12404842** Drape Table 4th Side **8'** X 42"

Product Display













A) 72056 Display Counter (black)

24"W X 49"L X 42"H

B) 75079 Orion Computer Kiosk (black) 28"L X 28"D X 40.5"H (computer not included)

C) 810840 Zoey Barstools(white, chrome)
15"L 16"D 30-34.75"H

D) 75032 Diplay Cube - Large(black) 24"W X 24"L X 42"H

E) 75031 Diplay Cube - Medium (black) 18"W X 18"L X 36"H

F) 75030 Diplay Cube - Small(black) 12"W X 12"L X 42"H

G) 75022 Diplay Cylinder - High(black) 24"W X 24"L X 36"H

H) 75021 Diplay Cylinder - Medium (black) 18"W X 18"L X 20"H

I) 75020 Diplay Cylinder - Low (black) 30"W X 12"L X 15"H available in rectangle sizes

J) 810947 Pro Executive Guest Chair (black vinyl) 24"L 22"D 36"H

Product Storage



RACKS

A) 750135 **Round Literature Rack**

B) 750136

Flat Literature Rack (black) 10"W X 55"H

CABINETS

C) 84080

3 Drawer File Cabinet on Castors

16"L 20"D 28"H

D) 74082

2 Drawer File Cabinet w/Lock

E) 74081

4 Drawer File Cabinet

w/Lock

15"W X 29"L X 50"H









E.









REFRIGERATORS

F) 8503001

Large Refrigerator

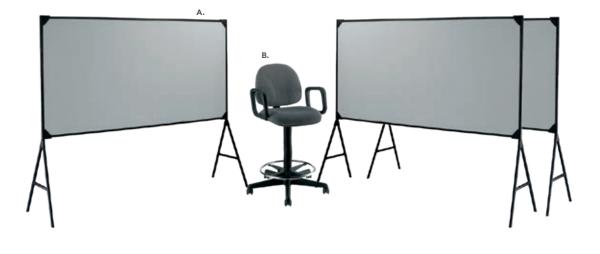
(white) 14.0 cubic feet 28"W X 28"L X 64"H

G) 75057

Small Refrigerator

20"W X 22"L X 33"H

Show & Office Accessories



A) 10201484 Floor Standing Bulletin Board (black) 48"W X 96"L X 78"H

B) 71048 Gas Lift Stool w/ arms (gray, adjustable) 24"W X 20"L X 46"H also available 71047 w/o arms



F.





C) 220121 Chrome Stanchion w/ 8' Retractable Belt (black, belt) 42"H

D) 220110 Chrome Bag Rack(3" at center)
1"W X 41"H X 26"W

E) 220109 Chrome Coat Tree(21"w at the base)
8 1/4"W X 69 1/2"H

F) 220118 Chrome Sign Holder (sign holds) 22"W X 28"H

G) 220143 Brushed Aluminum Easel(open 5 1/4"W X 64 1/4"H)
26"W X 62"H

H) 220106 Corrugated Wastebasket (black)







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JANUARY 21, 2020

INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

NAME (OF SHOW:	PITTSBURGH INTERNATION	NAL AUTO SHO	W / FEBRUAR	Y 14 - 17, 2020	
COMPA	NY NAME:		В	OOTH #:	BOOTH SIZE:	Х
CONTA	CT NAME :	:	Р	HONE #:		
E-MAIL	ADDRESS	:				
For Ass	sistance, p	please call (301) 918-7975 to speak	with one of our exper	ts.		
		For f	ast, easy ordering, g	o to www.freema	n.com	
Otv	Part #					Total
4.1,		2000, put	SOFT SEATING			
COMPANY NAME: BOOTH #: BOOTH SIZE: CONTACT NAME: PHONE #: E-MAIL ADDRESS: For Assistance, please call (301) 918-7975 to speak with one of our experts. For fast, easy ordering, go to www.freeman.com Qty Part # Description Online Price Discount Price Standard Price Total						
	810119*	Chair	512.85	564.15	718.00	
	830120* —	Loveseat	688.90	757.80	964.45	
			765.45	842.00	1,071.65	
Munich	Group - Gra	ay Fabric				
	_				555.10	
	_					
	_					
Raia Gra			1,323.85	1,456.25	1,853.40	
Daja Gr	-	•	394.80	434.30	552.70	
	_					
-	— 83019*	Sofa	670.00	737.00	938.00	
					_	
South B			740.75	017.05	1.020.05	
	_					
Kov Lor	_		320.05	330.03	450.45	
Ney Lar	•			518.95	660.45	
	_					
	_					
Allegro					_	
	81019*	Chair	592.50	651.75	829.50	
	83015*	Sofa	949.75	1,044.75	1,329.65	
Fairfax (•				
	830949	* Sofa		533.90	679.50	
Hopi Gr	oup - Gray	Linen				
	810140*	Chair	227.10	249.80	317.95	
	830150*	Loveseat	288.35	317.20	403.70	
Tangiers	Group - B	eige Fabric				
	810118*	Chair	403.75	444.15	565.25	
	830220*	Loveseat	488.90	537.80	684.45	
	830118*	Sofa	569.25	626.20	796.95	
			CASUAL SEATING			
Ottoman						
	_	,				
	_	·				
		•				
						
	_	·				
		•				
	81519*	Vibe Cube - Red Vinyl		184.00	234.15	

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COMPANY NAME:	BOOTH #:	BOOTH SIZE:	X
CONTACT NAME :	PHONE #:		

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		1 or last, easy t		www.freeman.con		
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
		CASUAL	SEATING (co	nt'd)		
	81525* 	Vibe Cube - Orange Vinyl	117.90	129.70	165.05	
	81520*	Vibe Cube - Pink Vinyl	167.25	184.00	234.15	
	81517*	Vibe Cube - Yellow Vinyl	167.25	184.00	234.15	
	81530*	Vibe Cube - Black Vinyl	117.90	129.70	165.05	
	81531*	Vibe Cube - White Vinyl	117.90	129.70	165.05	
	81532*	Vibe Cube - Steel Blue Vinyl	94.10	103.50	131.75	
	81533*	Vibe Cube - Silver Vinyl	94.10	103.50	131.75	
	81534*	Vibe Cube - Purple Vinyl	94.10	103.50	131.75	
	— 815151 [*]	* Marche Swivel - Gray Fabric	197.30	217.05	276.20	
	— 815154'	* Marche Swivel - Red Fabric	197.30	217.05	276.20	
	— 815159 [*]	* Marche Swivel - Blue Fabric	197.30	217.05	276.20	
	— 815152 [*]	* Marche Swivel - Linen Fabric	197.30	217.05	276.20	
	_	* Marche Swivel - Meadow Green Fabric	197.30	217.05	276.20	
	_	* Marche Swivel - Pear Yellow Fabric	197.30	217.05	276.20	
	_	* Marche Swivel - Plum Fabric	197.30	217.05	276.20	
	_	* Marche Swivel - Raspberry Fabric	197.30	217.05	276.20	
	_	. ,				
	_	* Marche Swivel - Rose Quartz Fabric	197.30	217.05	276.20	
	_	* Marche Swivel - White Vinyl	197.30	217.05	276.20	
	_	* Marche Swivel - Orange Fabric	184.00	202.40	257.60	
-	81526* 	Edge LED Cube - High Density Plastic	241.00	265.10	337.40	
nquet	tes 8506*	Center Cone w/Electrical Charging Outlet	567.00	623.70	793.80	
	— 8507*					
	_	Quarter Curve Ottoman	376.50	414.15	527.10	
verly E	Bench Otto	omans				
	81550*	Black Vinyl	294.00	323.40	411.60	
	81551* 	Brown Fabric	294.00	323.40	411.60	
	81552* —	Gray Fabric	294.00	323.40	411.60	
	81553*	Linen Fabric	294.00	323.40	411.60	
	81554* —	Ocean Blue Fabric	294.00	323.40	411.60	
	81555* —	Red Fabric	294.00	323.40	411.60	
	81556* —	White Vinyl	294.00	323.40	411.60	
cent C	hairs					
	71089	Black Diamond Side Chair	137.25	151.00	192.15	
	71090	Black Diamond Arm Chair	159.90	175.90	223.85	
	_	Laguna Chair - Maple/Chrome	90.70	99.75	127.00	
	210108	Limerick® Chair by Herman Miller	108.90	119.80	152.45	
	8102*	Madrid Chair - Black Vinyl/Chrome	741.60	815.75	1,038.25	
		Madrid Chair - White Vinyl/Chrome	741.60	815.75	1,038.25	
	_	Meeting Chair - White Vinyl	255.15	280.65	357.20	
	_	Meeting Chair - Espresso Vinyl	255.15	280.65	357.20	
	_	Meeting Chair - Taupe Microfiber	255.15	280.65	357.20	
	- 8103°	Key West Tub Chair - Black Fabric	369.70	406.65	517.60	
	_	Marina Chair - White Vinyl	118.00	129.80	165.20	
	_	Marina Chair - Black Vinyl	118.00	129.80	165.20	
	_	* Marina Chair - Brown Fabric	118.00	129.80	165.20	
	_					
	_	Marina Chair - Ocean Blue Fabric	118.00	129.80	165.20	
	810163* 	Marina Chair - Red Fabric	118.00	129.80	165.20	

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Page 3 of 8

COMPANY NAME:	BOOTH #:	BOOTH SIZE:	Χ
CONTACT NAME :	PHONE #:		

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		For fast, easy or				
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
ccasiona	I Chairs (cont.) Malba Chair - Gray Molded Plastic	124.75	137.25	174.65	
		Malba Chair - Green Molded Plastic	124.75	137.25	174.65	
		Christopher Chair - White Vinyl/Chrome	127.60	140.35	178.65	
		Zenith Chair - White/Chrome	195.60	215.15	273.85	
			147.40	162.15	206.35	
		Rustique Chair - Gunmetal				
		Razor Armless Chair - White High Density Plastic	68.05	74.85	95.25	
		Swanson Swivel Chair - White Vinyl	275.00	302.50	385.00	
	81083*	Blade Chair - Sky Blue	74.00	81.40	103.60	
	81082*	Blade Chair - Red	74.00	81.40	103.60	
	810810*	Berlin Stack Chair - White & Black Plastic/Chrome	130.40	143.45	182.55	
	81093*	Lucent Chair - Frosted Acrylic	166.00	182.60	232.40	
	810145*	Wentworth Chair - Brown Vinyl	270.00	297.00	378.00	
xecutive	Seating					
	71046	Gray Gaslift Chair With Arms	283.70	312.05	397.20	
	71045	Gray Gaslift Chair Without Arms	275.75	303.35	386.05	
	810874*	La Brea Swivel Chair - Charcoal Gray Fabric	329.10	362.00	460.75	
	81063*	Altura Conference/Guest Chair - Black Fabric/Black Steel	334.25	367.70	467.95	
	810844*	Pro Executive High Back Chair - White Vinyl	263.10	289.40	368.35	
		Pro Executive High Back Chair - Black Vinyl	263.10	289.40	368.35	
		Pro Executive Mid Back Chair - White Vinyl	310.70	341.75	435.00	
		Pro Executive Mid Back Chair - Black Vinyl	310.70	341.75	435.00	
		•				
arstools	610947	Pro Executive Guest Chair - Black Vinyl	322.05	354.25	450.85	
arsioois	71088	Black Diamond Stool	222.80	245.10	311.90	
	71048	Gray Gaslift Stool with Arms	293.40	322.75	410.75	
	71048	•				
		Gray Gaslift Stool without Arms	349.85	384.85	489.80	
	-	Laguna Barstool - Maple/Chrome	114.25	125.70	159.95	
	-	Limerick® Stool by Herman Miller	175.75	193.35	246.05	
	•	Lift Barstool - Gray VinylChrome	173.50	190.85	242.90	
	•	Lift Barstool - Red Vinyl/Chrome	173.50	190.85	242.90	
		Lift Barstool - Black Vinyl/Chrome	173.50	190.85	242.90	
		Lift Barstool - White Vinyl/Chrome	173.50	190.85	242.90	
	-	Apex Barstool - Black Vinyl	151.20	166.30	211.70	
	-	Apex Barstool - Blue Ultra Suede	151.20	166.30	211.70	
	-	Apex Barstool - Red Vinyl	151.20	166.30	211.70	
	•	Apex Barstool - White Vinyl	151.20	166.30	211.70	
		Banana Barstool - White Vinyl/Chrome	255.15	280.65	357.20	
	-	Banana Barstool - Black Vinyl/Chrome	255.15	280.65	357.20	
		Zenith Barstool - White/Chrome	195.60	215.15	273.85	
	-	Zoey Barstool - White Vinyl/Chrome	285.75	314.35	400.05	
	810834*	Zoey Barstool - Black Vinyl/Chrome	285.75	314.35	400.05	
	810848*	Christopher Barstool - White Vinyl/Chrome	232.45	255.70	325.45	
	810202*	Shark Swivel Barstool - White Plastic/Chrome	396.90	436.60	555.65	
	810839*	Rustique Barstool - Gunmetal	147.40	162.15	206.35	
	810201*	Oslo Barstool - White Plastic/Chrome	277.85	305.65	389.00	
	81080*	Blade Barstool - Red	130.00	143.00	182.00	
	81081*	Blade Barstool - Sky Blue	130.00	143.00	182.00	
	- 81092*	Lucent Barstool - Frosted Acrylic	176.00	193.60	246.40	
	- 040405+	Task Stool - Black Fabric	142.00	156.20	198.80	

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1508201 White 8'L x 14"H Corrugated Riser..... Pedestal Tables - Soho Series 274 45 72069 Black Top Cafe Table - 30"H x 24"W..... 249 50 349 30 72067 283.50 311.85 396.90 Black Top Cafe Table - 30"H x 36"W..... 72066 Black Top Mini Table - 18"H x 18"W..... 226.80 249.50 317.50 72070 Black Top Bistro Table - 42"H x 24"W..... 260.80 286.90 365.10 Black Top Bistro Table - 42"H x 36"W..... 72068 294.85 324.35 412.80 Pedestal Tables - Chelsea Series 72063 Butcher Block Top Cafe Table - 30"H x 30"W..... 260.80 286.90 365.10 Butcher Block Top Cafe Table - 30"H x 36"W..... 283.50 311.85 396.90

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	Dort #			www.freeman.com		T-4-1
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
destal		nelsea Series (continued)	272.15	299.35	381.00	
	_	Butcher Block Top Bistro Table - 42"H x 30"W	272.15			
	_	Butcher Block Top Bistro Table - 42"H x 36"W	283.50	311.85	396.90	
edesta	l Tables	Hydraulic Base Cafe Table - Maple	233.50	256.85	326.90	
		Hydraulic Base Bar Table - Maple	245.30	269.85	343.40	
		Hydraulic Base Cafe Table - Graphite	262.10	288.30	366.95	
	_	Hydraulic Base Bar Table - Graphite	268.80	295.70	376.30	
	_	Hydraulic Base Cafe Table - Maple	260.40	286.45	364.55	
	_	Hydraulic Base Bar Table - Maple	265.45	292.00	371.65	
	_	Hydraulic Base Cafe Table - White Laminate	260.40	286.45	364.55	
	_		272.15	299.35	381.00	
	_	Hydraulic Base Bar Table - White Laminate			_	
		Madison Hydraulic Base Cafe Table - Gray Acajou.	388.40	427.25	543.75	
	_	Madison Hydraulic Base Bar Table - Gray Acajou	388.40	427.25	543.75	
	_	Madison Cafe Table - Gray Acajou	306.20	336.80	428.70	
	820264* —	Madison Bar Table - Gray Acajou	334.55	368.00	468.35	
	8201220*	30" Cafe Table Black Base - White Laminate	171.35	188.50	239.90	
	8201221*	30" Bar Table Black Base - White Laminate	183.10	201.40	256.35	
	8201222*	30" Bar Table Chrome Base - White Laminate	263.75	290.15	369.25	
	8201223*	30" Cafe Table Chrome Base - White Laminate	263.75	290.15	369.25	
	820920*	30" Bar Table Chrome Hydraulic Base - Red	203.30	223.65	284.60	
	820921*	30" Cafe Table Chrome Hydraulic Base - Red	203.30	223.65	284.60	
	— 820922*	30" Bar Table Chrome Hydraulic Base - Graphite	203.30	223.65	284.60	
	— 820923*	30" Cafe Table Chrome Hydraulic Base - Graphite	203.30	223.65	284.60	
	— 820924*	30" Bar Table Chrome Hydraulic Base - Silver	248.65	273.50	348.10	
	— 820925*	30" Cafe Table Chrome Hydraulic Base - Silver	248.65	273.50	348.10	
	— 820930*	30" Bar Table w/ Hydraulic Base - Blue	242.00	266.20	338.80	
		30" Bar Table w/ Black Base - Blue				
	_	30" Bar Table w/ Hydraulic Base - Wood	192.00	211.20	268.80	
		30" Bar Table w/ Black Base - Wood	296.00	325.60	414.40	
			198.00	217.80	277.20	
		30" Cafe Table w/ Hydraulic Base - Blue	242.00	266.20	338.80	
	_	30" Cafe Table w/ Black Base - Blue	148.00	162.80	207.20	
		30" Cafe Table w/ Hydraulic Base - Wood	296.00	325.60	414.40	
	820943*	30" Cafe Table w/ Black Base - Wood	188.00	206.80	263.20	
ccent 1	Γables					
	82015*	Silverado End Table - Tempered Glass/Painted Steel	330.55	363.60	462.75	
	— 82014*	Silverado Cocktail Table - Tempered Glass/Painted	349.30	384.25	489.00	
	_	Steel			_	
	_	Alondra End Table - Glass/Chrome	283.50	311.85	396.90	
	_	Alondra Cocktail Table - Glass/Chrome	394.05	433.45	551.65	
	_	Alondra End Table - Wood/Chrome	255.15	280.65	357.20	
		Alondra Cocktail Table - Wood/Chrome	354.65	390.10	496.50	
		Atomic 36" Round Table - Glass/Chrome	230.15	253.15	322.20	
		Atomic 42" Round Table - Glass/Chrome	230.15	253.15	322.20	
	82028*	Geo End Table - Wood/Black Steel	334.55	368.00	468.35	
	82027*	Geo Cocktail Table - Wood/Black Steel	343.05	377.35	480.25	
	82035*	Geo End Table - Glass/Chrome	255.75	281.35	358.05	

PITTSBURGH INTERNATIONAL AUTO SHOW / FEBRUARY 14 - 17, 2020

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Ott	Dart #	Description	Online Price	Discount Briss	Standard Brica	Total
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
ccent Ta	ables (cont	inued)				
	82034*	Geo Cocktail Table - Glass/Chrome	258.00	283.80	361.20	
	82054*	Sydney End Table - Black Laminate/Brushed Steel	250.05	275.05	350.05	
	82055*	Sydney End Table - White Laminate/Brushed Steel	250.05	275.05	350.05	
	82052*	Sydney Cocktail Table - Black Laminate/Brushed Steel	303.60	333.95	425.05	
	82053*	Sydney Cocktail Table - White Laminate/Brushed Steel	303.60	333.95	425.05	
	82079*	Sydney End Table - Blue Laminate/Brushed Steel	188.00	206.80	263.20	
	82080*	Sydney End Table - Wood Laminate/Brushed Steel	188.00	206.80	263.20	
	- 82077*	Sydney Cocktail Table - Blue Laminate/Brushed	228.00	250.80	319.20	
	– 82078*	Steel	228.00	250.80	319.20	
	- 82075*	Regis End Table - Brushed Metal	237.30	261.05	332.20	
	82074*	Regis Bench Table - Brushed Metal	334.25	367.70	467.95	
	820844*	Aura Round Table - White Metal	92.40	101.65	129.35	
	82057*	Edge LED Cube Table-White Plastic/Clear Acrylic	241.00	265.10	337.40	
	82043*	Geo Square-Round Table - Glass/Black Steel	505.20	555.70	707.30	
	82044*	Geo Square-Round Table - Glass/Chrome	505.20	555.70	707.30	
	82088*	Oliver End Table - Walnut Finish	220.00	242.00	308.00	
	82087*	Oliver Table - Walnut Finish	249.50	274.45	349.30	
	_	Rustique Square Metal Bar Table - Gray	201.60	221.75	282.25	
	_	radique oquare metar bar rabie - Gray	201.00	221.73		
omerei	sce Tables 82041*	Geo Conference Table - Glass/Black Steel	505.20	555.70	707.30	
	_		505.20	555.70	707.30	
	_	Madison Conference Table - Gray Acajou	524.50	576.95	734.30	
	_	42" Round Conference Table - White Laminate	365.15	401.65	511.20	
	_	6' Oval Conference Table - Graphite	591.95	651.15	828.75	
	_	Madison 5' Conference Table - Gray Acajou	635.05	698.55	889.05	
	_	Madison 8' Conference Table - Gray Acajou	1,267.25	1,394.00	1,774.15	
	_	Madison 10' Conference Table - Gray Acajou	1,267.25	1,394.00	1,774.15	
	_	Ventura Bar Table - Maple w/ Grommets	498.95	548.85	698.55	
	_	·				
	_	Ventura Communal Bar Table - Black	488.90	537.80	684.45	
	_	Ventura Communal Par Table Mania	498.95	548.85	698.55	
	_	Ventura Communal Bar Table - Maple	498.95	548.85	698.55	
	_	Ventura Communal Bar Table - White	498.95	548.85	698.55	
	_	Ventura Communal Cafe Table - Maple	396.00	435.60	554.40	
	820960* —	Ventura Cafe Table - Maple w/ Grommets	594.00	653.40	831.60	
	820961* —	Ventura Cafe Table - White w/ Grommets	594.00	653.40	831.60	
	820966* —	Ventura Communal Cafe Table - White	396.00	435.60	554.40	
	820962*	Ventura Communal Cafe Table - Black	396.00	435.60	554.40	
ffice						
	84075*	Madison Desk - Gray Acajou	557.90	613.70	781.05	
	84077*	Madison Credenza - Gray Acajou	464.95	511.45	650.95	
	84078*	Madison Bookcase - Gray Acajou	396.90	436.60	555.65	
Compute	— er Desks/Ta				_	
•		* Work Desk - White Laminate	315.25	346.80	441.35	
		* Merlin Table - Gray Laminate	328.85	361.75	460.40	

Take advantage of the Online price JANUARY 21, 2020

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E-MAIL ADDRESS :

-				www.freeman.com		
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
			POWERED			
Powered	Seating					
	810120	* Naples Chair, Powered - Black Vinyl	623.70	686.05	873.20	
	830122	* Naples Loveseat, Powered - Black Vinyl	836.90	920.60	1,171.65	
	830121	* Naples Sofa, Powered - Black Vinyl	963.90	1,060.30	1,349.45	
	81021*	Roma Chair, Powered - White Vinyl	701.65	771.80	982.30	
	_ 83017*	Roma Sofa, Powered - White Vinyl	1,084.40	1,192.85	1,518.15	
Powered	Tables					
	820950	Ventura Communal Bar Table, Powered - Black	. 498.95	548.85	698.55	
	820955	* Ventura Communal Bar Table, Powered - White	. 549.35	604.30	769.10	
	820964	Ventura Communal Cafe Table, Powered - Black	502.00	552.20	702.80	
	820965	* Ventura Communal Cafe Table, Powered - White	502.00	552.20	702.80	
	84083*	Tech Desk w/ 3 Drawer File Cabinet, Powered - Black Metal	648.65	713.50	908.10	
	- 84084*			528.90	673.10	
	- 82076*	Sydney Cocktail Table, Powered - Black	. 371.95	409.15	520.75	
	- 82073*	Sydney Cocktail Table, Powered - White	. 371.95	409.15	520.75	
Powered	– Pedestals	3			_	
	85060*	Powered Locking Pedestal 36" H, Black	453.60	498.95	635.05	
-	- 85061*	Powered Locking Pedestal 36" H, White		498.95	635.05	
	- 85062*	Powered Locking Pedestal 42" H, Black		596.25	758.85	
	- 85063*	Powered Locking Pedestal 42" H, White		596.25	758.85	
	-					
	820710	* Wireless Charging Table, Powered	398.00	437.80	557.20	
Vidtown (Counters	& Bars				
	850103*	Midtown Powered Counter Unlighted - Pewter	1,198.00	1,317.80	1,677.20	
	850102*	Midtown Powered Counter Lighted w/ Plug-In - Pewter	1,398.00	1,537.80	1,957.20	
	850101*	Midtown Bar Unlighted - Pewter	1,048.00	1,152.80	1,467.20	
	- 850100*	Midtown Bar Lighted w/ Plug-In - Pewter	. 639.00	702.90	894.60	
		DISPLAY	& ACCESSOR	IES	_	
roduct St	orage					
	84080*	3 Door File Cabinet on Castors - Black	167.85	184.65	235.00	
	74082	File Cabinet w/Lock - Two Drawer - Standard Size	182.25	200.50	255.15	
	74081	File Cabinet w/Lock - Four Drawer - Standard Size	282.60	310.85	395.65	
	85020*	Posh Shelving w/ Chrome Frame - White	367.90	404.70	515.05	
efrigerato	or					
•	75057	Small Refrigerator	488.85	537.75	684.40	
	8503001*	Refrigerator - White	921.40	1,013.55	1,289.95	
ighting						
9	050707+	Moson Toble Lamp White/Priched Ciliar	154.05	167.45	212.75	
		Mason Table Lamp - White/Brushed Silver	151.95	167.15	212.75	
	850708*	Mason Floor Lamp - White/Brushed Silver	220.00	242.00	308.00	

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by ordering at www.freeman.com before JANUARY 21, 2020 Take advantage of the Online price

PITTSBURGH INTERNATIONAL AUTO SHOW / FEBRUARY 14 - 17, 2020

COMPANY NAME:	BOOTH #:	BOOTH SIZE:	Χ
CONTACT NAME :	PHONE #:		
E-MAIL ADDRESS :			

For Assistance, please call (301) 918-7975 to speak with one of our experts.

		For fast, easy o	ordering, go to <u>v</u>	www.freeman.com	1	
Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
		DISPLAY	& ACCESSO	RIES		
Display						
	75020	Display Cylinder - Black - Low	306.65	337.30	429.30	
		Display Cylinder - Black - Medium	342.15	376.35	479.00	
		Display Cylinder - Black - High	374.10	411.50	523.75	
	75030	Display Cube - Black - 12" Small	306.65	337.30	429.30	
		Display Cube - Black - 18" Medium	342.15	376.35	479.00	
		Display Cube - Black - 24" Large	374.10	411.50	523.75	
		Orion Computer Kiosk - Black	524.25	576.70	733.95	
	72056	Display Counter - Black	571.65	628.80	800.30	
Boxwood	Hedges					
	85030*	7' Boxwood Hedge	516.00	567.60	722.40	
	85035*	4' Boxwood Hedge	304.00	334.40	425.60	
Accessoi	ries					
	220121	Chrome Stanchion w/ 8' Retractable Belt	186.55	205.20	261.15	
	220118	Chrome Sign Holder	127.00	139.70	177.80	
	750135	Round Literature Rack	240.05	264.05	336.05	
		Flat Literature Rack	176.00	193.60	246.40	
	220109	Chrome Coat Tree	72.30	79.55	101.20	
	220134	Aluminum Easel	60.10	66.10	84.15	
	220110	Chrome Bag Rack	115.40	126.95	161.55	
	10201484	Floor Standing Bulletin Board	240.05	264.05	336.05	
	220106	Corrugated Wastebasket	28.95	31.85	40.55	
Special D	rape					
☐ Black		0,00n				
	12103	Special Drape 3'H (per ft.)	20.50	22.55	28.70	
	12108	Special Drape 8'H (per ft.)	26.65	29.30	37.30	

		TOTAL COST	
	+	=	
Sub-Total		7% Tax	Total Cost

Taxes: Due to varying taxes across counties and cities for various categories, applicable taxes will be applied to your order accordingly based on the jurisdictions of the show city.

*Asterisk indicates item is a Freeman Select furnishing

01/19 (485806) 9242

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609

ONLINE PRICE DISCOUNT PRICE DEADLINE DATE JANUARY 21, 2020

INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW: PITTSBURGH INTERNATIONAL AUTO	SHOW / FEBRUARY	14 - 17, 2020	
COMPANY NAME:	BOOTH #:	BOOTH SIZE:	X
CONTACT NAME :	PHONE #:		
E-MAIL ADDRESS :			
For Assistance, please call (301) 918-7975 to speak with one of ou	r experts.		
• Orders received after the deadline or without payment will be	charged the Standard pri	ce.	

- All utility lines must be installed before carpet installation. Utilities should be ordered in advance.
- Pricing includes delivery, material handling, installation and removal.
- All carpets, padding and plastic covering contain recycled content and are recyclable.

For fast, easy ordering, go to www.freeman.com

CHOOSE YOUR CARPET COLOR:

Plastic Covering (price per sq. ft.)...... \$ 1.10 \$ 1.20 \$ 1.55

		TOTAL COST		
	+		=	
Sub- Total		7% Tax		Total Cost

FIT TO PRINT

SmartFabric® is a triple-layered fabric made of 100 percent polyester that's ideal for printed graphics. It's an extremely versatile all-in-one fabric and has been treated to meet NFPA 701 small-scale flammability standards. This lightweight material provides an easy way to make a big impact and has a small shipping footprint to reduce your shipping cost and carbon emissions.



^{*} Client to provide print-ready artwork, or Freeman can design artwork for an additional fee.

SMARTFABRIC® RENTAL EXHIBITS





RENTAL EXHIBITS INCLUDE:

- Custom Fabric Graphic*
 with zippered carrying case
 (fabric graphic purchased to keep)
- Rental Frame, a 100% recyclable structure
- 9' x 10' or 9' x 20' Classic Carpet (color selections on page 3)
- Exhibit Installation & Dismantle
- Exhibit Material Handling
- Nightly Vacuuming

- 3 Arm Lights per 10' Booth
- 6 Arm Lights per 20' Booth
- Power for lights only

FRAME ONLY UNIT

If you rented a SmartFabric booth previously, you own the graphic. For subsequent shows, all you need to do is rent the frame. We will install your fabric graphic over the frame.**





RENTAL EXHIBITS INCLUDE:

- Rental Frame
- 9' x 10' or 9' x 20' Classic Carpet (color selections on page 3)
- Exhibit Installation & Dismantle
- Exhibit Material Handling
- Nightly Vacuuming
- 3 Arm Lights per 10' Booth
- 6 Arm Lights per 20' Booth
- Power for lights only

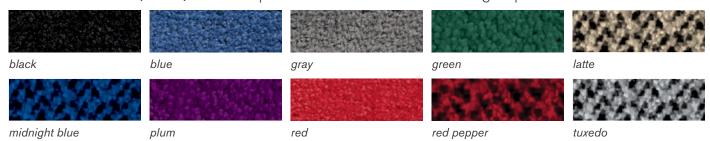
^{*}Client to provide print-ready artwork, or Freeman can design artwork for an additional fee. **Only Freeman SmartFabric will be installed on the frame.

SMARTFABRIC® RENTAL EXHIBITS

CLASSIC CARPET

Freeman Classic carpet is reused a minimum of four times before being retired from inventory and recycled. Darker-colored carpets such as black and gray, as well as two-toned carpets, are made of 20-25 percent recycled content.

9' x 10' or 9' x 20' (16 oz.) - Color Options Included with Rental Package Options

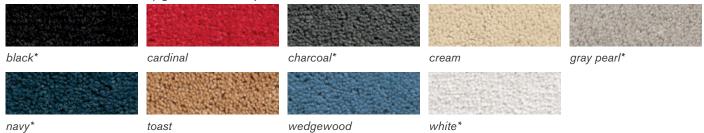


^{9&#}x27; carpet is laid toward the front edge, leaving 1' at the back of the booth for utility port access. Actual colors may vary slightly.

PRESTIGE CARPET

Prestige carpet is for one time use. The carpet for your booth will be brand new and recycled at the end of the show. Renting carpet from Freeman minimizes your shipping footprint.

(28 oz.) - Available Upgrade Color Options



^{*}Colors available in both 28 oz. and 40 oz. Actual colors may vary slightly.

OPTIONAL ACCESSORIES





One SmartFabric zipper bag is included with purchase.



CLEAR ACRYLIC SHELF

36"W .25"H 12"D

(holds up to 15 lbs each)



CUSTOM GRAPHICS

An exhibitor sales specialist will contact you to review the process for providing your own graphic files or options for using our graphic design services to design your back wall.

FREEMAN SUSTAINABILITY FOCUS

This solution is a clean footprint booth. This rental unit includes a 100 percent recyclable aluminum frame. All flooring, lighting, furniture, and booth structure will go back into inventory to be reused or recycled.

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609

DISCOUNT PRICE DEADLINE DATE JANUARY 21, 2020

INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW:	PITTSBURGH INTERNATIONAL AUT	O SHOW / FEB	RUARY 14 - 17, 2	020
COMPANY NAME:		BOOTH #:	BOOTH SI	ZE: X
CONTACT NAME :		PHONE #:		
E-MAIL ADDRESS	:			
For Assistance, p	please call (301) 918-7975 to speak with one of our e	xperts.		
	For fast, easy ordering, go to	www.freeman.com		
	SMARTFABRIC I	XHIBIT		
SmartFabric Extreuse on future	hibits provide a custom printed fabric graphic to kee events.	116.5" X Carrying Classic C Installatio Material I Nightly V 3-Arm Lig Power for	hts (per 10 ft.) LIGHTS only	hic (Purchased item to keep) the purchased fabric graphic)
			-	□ Red Pepper □ Tuxedo
Qty	Description	D	iscount Standard	Total
	10' x 10' SmartFabric Exhibit	\$ 2,	155.00 \$ 3,017.00	
	10' x 20' SmartFabric Exhibit	\$ 4,	155.00 \$ 5,817.00	
	CUSTOM GRAI	PHICS		
A Freeman Exhil	bitor Sales Specialist will be contacting you to review		oviding graphic files an	d helpful tips that will
ensure a succes	sful graphic print.			
	FRAME ONLY			
rented the Sma for reuse. If yo	ic frame only unit is for exhibitors who have properties of the same of the sa	• Classic Ci rtFabric • Installation • Material H • Nightly Va • 3-Arm Lig • Power for	hts (per 10 ft.) LIGHTS only arpet: Black Blue	□ Gray □ Green □ Latte □ Red Pepper □ Tuxedo
Qty	Description	D	iscount Standard	Total
	10' x 10' Frame Only Unit	\$ 1,4	410.00 \$ 1,974.00_	
	10' x 20' Frame Only Unit	\$ 2,3	350.00 \$ 3,290.00	
	ACCESSOR	RIES		
Qty			iscount Standard	Total
	SmartFabric Arm Light	_	71.65 \$ 100.30	
	SmartFabric Acrylic Shelf (supports up to 15	lbs)\$		
	SmartFabric Carrying Case (purchase)	•	22.05 \$ 30.85	
	QUICK TI			
Orders received	after the deadline or without payment will be charged th		are subject to availabilit	y. All graphics
are subject to a 10	00% cancellation charge once production begins. ffered has recyclable content or has eco-friendly attributes a			
-		-	-	
	laid toward the front edge, leaving 1' at the back of the booth utility ports.**		TOTAL COST	

Total Cost

7 % Tax

Sub-Total

FLEXING TO FIT YOUR NEEDS

TotalFlex® provides the ability to configure exhibits to fit your space, budget and vision from show to show. Available for rent or for purchase, this pop-up display is versatile, lightweight and durable, and setup can be completed without tools in only a few minutes.



Call customer service at the number listed on the Quick Facts. For fast, easy ordering, go to www.freeman.com

TOTALFLEX®

The TotalFlex® solution is the most versatile exhibit option available:

- Floor unit cases easily convert into a podium.
- Velcro-compatible fabric panels available in a wide selection of colors.
- Compatible with shelves, lights and other innovative trade show accessories.
- Available in a variety of sizes for rent or purchase, including a tabletop version (shown on front).
- Freeman offers full graphic and logo design solutions.*
- All TotalFlex® rental units include installation & dismantling of display system, material handling, 9'x10' or 9'x20' Classic Carpet with nightly vacuuming, 200-watt halogen lights (1 light for the table-top unit, 2 lights per 8x10 unit) as well as power and labor to hang them.

*Graphic design elements are priced separately and not included with TotalFlex® order.



FLOOR UNITS 10'w x 8'h Floor Standing Unit 20'w x 8'h Floor Standing Unit 8'w x 40"h Table Top Unit

01/17 | 55777

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609

DISCOUNT PRICE DEADLINE DATE JANUARY 21, 2020

INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

NAME OF SH	_{-low:} Pitts	BURGH INT	ERNA	TIONAL A	AUTO SHOW / FEBRU	ARY 14 - 17, 2020		
COMPANY N	IAME:				BOOTH #:	BOOTH SIZE:	Х	
CONTACT N	AME :				PHONE #:			
E-MAIL ADD	RESS :							_
For Assista	nce, please cal	II <u>(</u> 301) 918-79	75 to sp	eak with one	e of our experts.			
		Foi	r fast, e		g, go to <u>www.freeman.com</u>			
				TABL	ETOP UNIT			
					Rental Units Include: Draped Table (select color below		Units Include:	
					Classic Carpet 9' X 10 '(select		nstallation & Disn	mantle
					Installation & Dismantle of Ext Material Handling of Exhibit	hibit		
					Nightly Vacuuming			
					1-200 Watt Halogen Light (Po	wer (500 watts) for LIGHT	S only and Labor	r
					to hang lights) Header Identification Sign - (white	with black toxt) Indicate conv	holow	
RENTAL			QTY	TOTAL	neader identification Sign - (write	with black text) indicate copy	below.	
<u>Size</u>	<u>DiscountPrice</u>	Standard Price						
40"H x 6'W	1,046.65	1,465.30						
40"H x 8'W	1,221.20	1,709.70			Fabric Panel Colors for All I	Units: Black [☐ Gray ☐ Blu	ue
PURCHAS						Iso Available for Purcha		
Size		e Standard Price			9' x 10' Classic Carpe			
40"H x 6'W	,	1,813.40			_	☐ Plum ☐ Red ☐ Re	d Pepper 🗌 Tu	ıxedo
40"H x 8'W	*	2,055.05			_ Table Drape: ☐ Black ☐ Blue ☐ Bl	rown	☐ Flax	
*Shipping No	Included				Gold Gray Pl		White	
				FLO	OR UNIT			
					Rental Units Include:	Purchase	Units Include:	
					Classic Carpet 9' X 10' (select			0 .
					Installation & Dismantle of Exl Material Handling of Exhibit		nstallation & Dism 8'H X 10'W unit o	
	-				Nightly Vacuuming			,
			OT) (TOT41	1-Podium - 8'H X 10'W unit or 2-200 Watt Halogen Lights (P		TS only and Labo	or
RENTAL			QTY	TOTAL	to hang lights)			
<u>Size</u> 8'H x 8'W	Discount Price	Standard Price			Header Identification Sign - (white	with black text) Indicate copy	pelow:	
8'H x 10'W	1,744.30 2,086.75	2,442.00 2,921.45			-			
PURCHASE	,	2,921.45			-			
Size	_	Standard Price			Fabric Panel Colors for All	Units: Black] Gray □ Blu	ue
8'H x 8'W	2,965.55	4,151.75			*Other Colors A	Also Available for Purcha	- ,	
8'H x 10'W	3,482.25	4,875.15			− w 9' x 10' Classic Carpe	t: □ Black □ Blue	□ Green □ G	Grav
*Shipping Not	Included				_			•
	Classic carpe	t contain roow	olod oo	ntont and ar	1			
· All	Classic carpe	t contain recy			-			
			CUS	TOM GRAP	PHIC / PHOTO PANELS			
					matically enhance your exhib			
			an Exh		Specialist contact you to ass			
	AL ACCESSO	DRIES		RE	NTAL	PURCH	ASE	
OPTIONA		<u> </u>	Qty	Discount Price	Standard Price Total		Standard Price	Tota
	Description			217.25	304.15	307.70	430.80	
<u>Part #</u> 1715800	2-200 Watt Halo	-						
<u>Part #</u> 1715800 1715801	2-200 Watt Halo 1-200 Watt Halo	-		113.55	158.95	225.55	315.75	
<u>Part #</u> 1715800	2-200 Watt Halo	-			158.95 122.10 122.10	225.55 225.40 156.40		

* Order in advance to save time, money and ensure availability. Orders received after the deadline date or without payment will be

Sub-Total

Total Cost

RENTAL UNITS TOTAL COST

7% Tax

Total Cost

charged the Standard Price.

Sub-Total

PURCHASE UNITS TOTAL COST

7% Tax

SEEING IS BELIEVING

Quality graphics contribute significantly to the impact of your exhibit. With state-of-the-art design and printing capabilities, Freeman brings your banners, signage, and exhibit graphics to life in a larger-than-life way. Our graphics products redefine "high definition," which means your brand has never been seen like this before.

- Photo-quality / high-resolution printing on a variety of rigid and rolled material including honeycomb, foam, Polyfoam, PVC, acrylic, fabric, vinyl and mesh materials
- Grand Format printers provide highresolution digital printing of single and double-sided banners in virtually any size
- Electronic file transfer, in-house printing, and company-wide procedure standardization allow us to control quality, cost and scheduling on a nationwide basis
- Extensive resources ensure that last minute repairs and replacements are handled efficiently as needed, no matter where your event may be located



EVENT GRAPHICS

CREATING VISUAL EXCITEMENT

Quality graphics contribute significantly to the impact of your exhibit. Vivid colors and sharp images attract attention, build traffic, and communicate messages more effectively. Freeman has invested in the latest printing technology and has the skills to provide you with the finest high-resolution digital graphic reproduction available.

STATE-OF-THE-ART CAPABILITIES

Freeman can provide four-color, photo-quality, high-resolution digital printing in virtually any size for banners, signage, exhibit graphics, and more. Each Freeman location has stand-alone printing capabilities, along with two additional graphic locations for additional support and for special requirements.

SUPERIOR QUALITY CONTROL

Electronic file transfer, in-house printing, and company-wide standardization of procedures allow us to control quality, cost and scheduling for our customers on a nationwide basis. Last minute repairs and replacements are handled efficiently through our nationwide resources.

DEPTH OF RESOURCES

- 5M UV roll printers provide grand format, four-color, high-resolution digital printing of single and double-sided banners up to 16' wide and virtually any size with seams.
- 3M Dye Sublimation printers provide 10' fabric graphics that work perfectly in our SmartWall panel system.
- UV flatbeds print directly to a variety of ridged materials and offer a 100% recyclable graphic when using a cardboard substrate.
- Freeman offers 100% recyclable substrates that can save you money and the environment.
- Large format Eco-Solvent printers produce high quality graphics for wall, carpet and window applications.
- 3M high speed digital cutters allow for precise cutting of multiple panel applications and also custom router graphic panels.
- Computer-aided graphic design & layout available for your assistance.

REPRODUCTION AND INSTALLATION

- Suspended banners
- Logo reproduction

- Accent graphic photo panels
- Backlit displays and murals
- Large format signage and banners
- Four-color carpet image printing



(1)

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609

DISCOUNT PRICE DEADLINE DATE JANUARY 21, 2020

INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

	DOOT:::	EBRUARY 14	-			
COMPANY NAME:	BOOTH #		BOOTH SIZ	E: X		
CONTACT NAME :	PHONE #	# :				
-MAIL ADDRESS :						
or Assistance, please call (301) 918-7975 to speak with one of						
For fast, easy ordering, GRAPI		an.com				
		ian oony or ol	ootronio f	مان		
To order your graphics, complete this order form an Please see artwork guidelines for electronic files on			ectronic i	iie.		
Note: All graphics are subject to a 100% Cancellation						
DIGITAL GRAPHICS	STANDARD SIZES					
reeman has the capabilities to provide you with the	CHOOSE YOUR SIZE:		Discount	Standard	TOTAL	
inest digital graphic reproduction available. Capabilities include four-color, photo-quality, high-		QTY.	<u>Price</u>	<u>Price</u>	TOTAL	
esolution digital printing virtually any size for banners,	7" x 11"	@	54.00	108.00 =		
ignage, exhibit graphics and more.	7" x 22"	@	54.00	108.00 =		
I V W - on ft	7" x 44"	@	54.00	108.00 =		
L XW =sq.ft.	9" x 44"	@	66.00	132.00 =		
\$24.00 per sq. ft. discount price sq. ft. x or $=$ \$	11" x 14"	@	54.00	108.00 =		
\$ 48.00 per sq. ft. standard price	14" x 22"	@	54.00	108.00 =		
Minimum order per graphic 9 sq. ft. (1296 sq. in.)	14" x 44"	@	102.50	205.00 =		
Double sq. ft. for double-sided graphics	22" x 28"	@	102.50	205.00 =		
Round sq. ft. to next whole increment File conversion, retouching, cloning or color	28" x 44"	@	205.25	410.50 =		
correcting may incur additional labor charges.	20" x 60"	@	199.50	399.00 =		
(See reverse side for graphic guidelines.)	(white only)		.00.00			
ARGE DIGITAL GRAPHICS	•	onversion, retou	china clon	ing or color m	av	
Please call an Exhibitor Sales Specialist for		additional labor				
price quotes on graphics over 80 sq. ft.	_	aphic guidelines				
File Information:	INDICATE	OUR SIGN (JOPY HE	RE:		
Electronic Eile Name		attach additional sign				
Electronic File Name		attach additional sign				
Application		attach additional sign				
		attach additional sign				
Application PMS Colors acking Material:		attach additional sign				
Application PMS Colors acking Material: Freeman Foam Masonite		attach additional sign				
Application PMS Colors acking Material:		attach additional sign				
Application PMS Colors acking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman Honeycomb		attach additional sign	copy on separa		t	
Application PMS Colors acking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman HD Foam Application Masonite Freeman Honeycomb (Fco-Board)	* Please feel free to		copy on separa	ate page.	t	
Application PMS Colors acking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman HD Foam (Gatorfoam) Freeman Polyfoam Application Masonite Freeman Honeycomb (Eco-Board) Other	* Please feel free to		copy on separa	ate page.	t	
Application PMS Colors acking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman HD Foam (Gatorfoam) Freeman Polyfoam (Ultra Board) Masonite Plexi (Freeman Honeycomb (Eco-Board) Other	* Please feel free to		copy on separa	ate page.	t	
Application PMS Colors acking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman HD Foam (Gatorfoam) Freeman Polyfoam (Ultra Board) The product offered has recycled content or has eco-	* Please feel free to		copy on separa	ate page.	t	
Application PMS Colors acking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman HD Foam (Gatorfoam) Freeman Polyfoam (Ultra Board) The product offered has recycled content or has ecoriendly attributes and is 100% recyclable according to	* Please feel free to	Horizonta	copy on separa	ate page.	t	
Application PMS Colors acking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman HD Foam (Gatorfoam) Freeman Polyfoam (Ultra Board) The product offered has recycled content or has ecoriendly attributes and is 100% recyclable according to the manufacturer's specifications. Vertical Masonite Freeman Honeycomb (Eco-Board) Other (Ultra Board) The product offered has recycled content or has ecoriendly attributes and is 100% recyclable according to the manufacturer's specifications. Vertical Horizontal Use Your Judgment	* Please feel free to Vertical	Horizonta	copy on separa	ate page.	t	
Application PMS Colors acking Material: Freeman Foam (Foamcore) Freeman PVC (PVC) Freeman HD Foam (Gatorfoam) Freeman Polyfoam (Ultra Board) The product offered has recycled content or has ecoriendly attributes and is 100% recyclable according to the manufacturer's specifications.	* Please feel free to Vertical	Horizonta olor:	copy on separa	ate page.	t	
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CUSTOMER GUIDELINES FOR SUBMITTING GRAPHICS ARTWORK

Our goal is to provide you with the best possible quality graphics for your event or exhibit. You can help us in that effort by providing digital art files using the following guidelines. If you are sending us completed, print-ready files, please pass the following information on to your graphics designer or art department. Artwork must be submitted in the proper resolution and/or file size to produce quality images. Please provide proper color matching information and proofs to ensure accurate color reproduction.

PLEASE PROVIDE THE FOLLOWING WHEN SUBMITTING ART

RASTER ART (photos, logos containing any continuous tone images):

- Art submitted at 1:1 (100%), resolution should be no less than 60 dpi (100 dpi preferred)
- Art submitted at 2:1 (50%), resolution should be no less than 120 dpi (200 dpi preferred)
- Art submitted at 4:1 (25%), resolution should be no less than 240 dpi (400 dpi preferred)

VECTOR ART:

•Logos should be vector and have outlined fonts(if provided as bitmap, please use high-res images)

FONTS and LINKS

- Supply all fonts used in your design (zip Mac fonts). If unsure how to collect fonts, convert them to outlines
- Supply all links used in your document. Use packaging feature if available. If unsure how to collect links, embed them in the file when saving.

COLOR

- If PMS color matching is required, please use original Pantone + Solid Coated swatches in your artwork. Modifying Pantone names will result in printing default color (CMYK)
- CMYK artwork will be produced "As Is". Our color output is balanced and vibrant.
- · Convert RGB art to CMYK if possible.
- If you are sending Certified Color Proofs (Gracol, Swop, Fogra), please provide ICC file information used to print your samples. Best option would be to include ICC chart on your prints.

ARTWORK IN THE STRUCTURE

• Please note that any panels going in the metal frame will hide 1/4" of your art all the way around. If you have a continuous wall where individual panels are divided by metal, use 1.25" spacing in between each panel to account for gaps and the natural flow of the graphics.

ACCEPTABLE FILE SOFTWARE

We are capable of working with both PC and MAC based software, and can accept art created with the ADOBE Creative Suite - Illustrator, InDesign, and Photoshop

Always provide the following:

- Native files with fonts and links (zipped)
- High-res PDF-X/4 exports of the files

ACCEPTABLE FILE TYPES and SUPPORT FILES

NATIVE FILES:

- AI CLOUD (CC) file with Packaged supporting links and fonts. You may keep images linked but Packaging feature must be used.
- AI (CS6, CS5, CS4...) file with embedded links and outlined fonts
- EPS file with embedded links and outlined fonts
- INDD file with Packaged supporting links and fonts

PRINT FILES:

- •High-res PDF-X/4 (preferred)
- Al with PDF content (choose this option when saving file)
- EPS files with embedded links and outlined fonts

RASTER OR BITMAP ART:

- •Photoshop EPS (preferred, use 8-bit preview, Max, Quality JPG compression)
- PSD (make sure font layers are rasterized)
- TIFF, JPG (quality 8 and higher)

Mac users: Use Zip or Stuffit programs when submitting fonts other than OTF (Open Type Fonts)

WAYS TO SEND ARTWORK

•Files below 10 MB can be delivered via email. Larger files may be posted to Freeman's FTP site. You may get the password and other needed information from your Freeman service representative in order to post files. However, a hard copy proof and backup of the files on CD-Rom/DVD may be required to be sent via overnight delivery in addition to posting the electronic files. Please call (301) 918-7975 for assistance.

Page 2 of 2

LET US DO THE HEAVY LIFTING

Freeman specialists are ready to assist you with all of your exhibit requests, from beginning to end. And when it comes to installing and dismantling exhibits, we make no exceptions. Whether it's shipping and storage, emergency on-site repairs, basic installation and dismantling or support service coordination, including electrical, furnishings and more, Freeman has the resources and capabilities to ensure the most successful show experience possible.



INSTALLATION + DISMANTLE

Freeman installation & dismantling experts work closely with you to coordinate every phase of your trade show participation, including:

- Pre-planning and budget consultation
- Skilled labor coupled with support services coordination electrical, furnishings, floral, transportation, and audio visual
- On-site supervisors with dedicated floor managers
- Full, in-house carpentry for emergency repairs and refurbishing
- Post-show evaluations focused on incremental improvement to meet rapidly changing market conditions based upon customer feedback
- Post-show evaluations that help identify small changes that make big impacts

ON-SITE SUPERVISION

You may wish to supervise labor on your own, but if you need assistance, Freeman installation & dismantling experts will get the job done as an extension of your team.

If You Use Freeman Staff

Exhibits can be set up prior to your arrival under the direction of Freeman I&D supervisors.



PITTSBURGH UNION REGULATIONS

To assist you in your planning efforts for the upcoming exposition, we are certain you will appreciate knowing in advance that union labor will be required for all aspects of your exhibit handling. To help you understand the scope of work performed by the union, we ask that you read the following:

EXHIBIT INSTALLATION AND DISMANTLING

Carpenters are responsible for the erection of displays, steps, partitions, ramps, platforms, and the crating and uncrating of display materials.

Floor Coverers are responsible for the installation of all flooring, erection of pipe and drapes, bunting, signs, flags, skirting of tables and the delivery of furniture and smokers.

Exhibitors may set up and dismantle displays in booths 10' x 20' or smaller without the use of Union labor.

Exhibitors are not permitted to use POWER TOOLS (electric drills, power saws, etc.) on booths of any size. Manual tools such as hammers, screwdrivers, ratchets, pry bars, etc. are not allowed for exhibitor use. Exhibitors may not borrow tools, ladders or other equipment from the exhibit facility and/or Freeman.

MATERIAL HANDLING

The exhibitor use of dollies, hotel baggage carts, flat trucks and other mechanical equipment, is not permitted. Freeman will control access to the trade show floor which includes access from the loading docks and/or all doorways into an exhibit facility. This will help to provide a safe and orderly move-in/move-out. Unloading or reloading of any freight into the exhibit hall by any and all private vehicles and contracted carriers will be handled by Teamsters under the direction Freeman. Rates for material handling services are enclosed in this exhibitor service manual.

Freeman shall be the sole authority on all matters in the DOCK area. This shall include but not be limited to such items as assignment of dock space and loading or unloading of all materials and equipment.

Any conflicts or disagreements regarding the union jurisdictions or interpretations thereof should be resolved with representatives of Freeman and Show Management.

SAFETY

Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Freeman cannot be responsible for injuries or falls caused by the improper use of rental furniture. Please assist in our efforts to provide a SAFE WORKING ENVIRONMENT for everyone.

TIPPING

Freeman requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all Freeman employees.

9900 Business Parkway Lanham, MD 20706 Ph: 301-918-7975 • Fax: 469-621-5609 FreemanWashingtonES@freeman.com

INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

traight Time-vertime- 8:00 A.M. to 4:30 P.M. Monday through Friday \$ 128.00 \$ 179.0 4:30 P.M. to 8:00 A.M. Monday through Friday and all day Saturday \$ 192.00 \$ 269.0	NAME OF SH	HOW: PITTS	BURGH INTER	NATIONAL AUT	SHOW / F	EBRUARY	/ 14 - 1	7, 2020)
DISPLAY LABOR (One Hour Minimum per Worker) Store	COMPANY N	AME				ВООТ	H #:		
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Secription Secreption Sec	E-MAIL ADDF	RESS							
Show Site prices will apply to all labor theraffer is charged in half (1/2) hour increments.	or Assistar	nce, please c		·					
Advance Shows Sh									
Price Pric			DISPLAY I	LABOR (One H	lour Minim	um per W	orker)		
4:30 P.M. to 8:00 A.M. Monday through Friday and all day Saturday	escription								Show Site Price
When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your book • Freeman supervised jobs will be completed at our discretion prior to show opening and before the hall must be cleared. Please include setup plan/photo, special instructions & inbound shipping Information with this or INSTALLATION LABOR Freeman Supervised Labor - Please complete the next page of this form. Installation of your exhibit will be completed at our discretion prior to show opening. The charge for this service is 30% of the total installation labor bill, with a minimum of \$45.00. Emergency contact:	• Show • Price • Start • One h	4:30 lime-Sund Recor May 2 Nove w Site pric is per persor time guarante hour minimur	P.M. to 8:00 A.M. Mo ay & Holidays: gnized Holidays: Ne 25, 2020; Independe mber 27, 2020; Than es will apply to a n/per hour. eed only at start of w m per person - labor	onday through Frida w Year's Day, Janua ence Day, July 4, 202 nksgiving Day, Nove all labor orders p working day.	y and all day Simulating 1, 2020; Go 20; Labor Day, ember 26, 2020 placed at should in half (1/2) h	aturday od Friday, A September ; Christmas ow site.		\$ 192.00 \$ 256.00 020; Me Veteran cember) \$ 269.00) \$ 358.50 emorial Day, 's Day, Observed 25, 2020
Freeman Supervised Labor - Please complete the next page of this form. Installation of your exhibit will be completed at our discretion prior to show opening. The charge for this service is 30% of the total installation labor bill, with a minimum of \$45.00. Emergency contact: Phone Number: Exhibitor Supervised Labor (Supervisor must check in at Service Desk to pick up labor) Supervisor will be: Phone Number:	WherFreer	n scheduling man supervis	dismantle labor, be sed jobs will be comp	sure to allow sufficientle sure to allow sufficientle sure to the sure of the	ent time for emponent time for to show	oty container w opening a	rs to be r	eturned e the ha	to your booth. Il must be
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Total Installation = \$					•	•	Tax	= \$	7.0 %
Freeman Supervised Labor - Please complete the reverse side of this form. • Freeman is not responsible for product or literature that is not properly packed and labeled by exhibitor. • The charge for this service is 30% of the total dismantle labor bill, with a minimum of \$45.00. Emergency contact:						Total Instal			
Freeman Supervised Labor - Please complete the reverse side of this form. • Freeman is not responsible for product or literature that is not properly packed and labeled by exhibitor. • The charge for this service is 30% of the total dismantle labor bill, with a minimum of \$45.00. Emergency contact:							lation	- \$	
Supervisor will be: Phone Number: Date Start Time No. of People Approx. Hrs. per Person Total Hrs. Hourly Rate Estimated Total Cost x = @ \$ = \$ x = @ \$ = \$ x = @ \$ = \$ Freeman Supervision (30%/\$45.00) = \$	• Free • The Emer	eman is not re charge for th gency contac	esponsible for produ nis service is 30% of ct:	complete the reve act or literature that i the total dismantle	rse side of this s not properly p labor bill, with a Phone I	s form. backed and a minimum o Number:	f \$45.00		itor.
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NAME OF SHOW: PITTSBURGH INTERNATIONAL AUTO SHOW / FEBRUARY 14 - 17, 2020					
COMPANY NAME:	BOOTH#:				
CONTACT NAME:	PHONE#:				

FREEMAN SUPERVISED LABOR

<u>IN ORDER TO BETTER SERVE YOU</u> - PLEASE COMPLETE THE FOLLOWING INFORMATION IF YOUR DISPLAY IS TO BE SET-UP AND/OR DISMANTLED BY FREEMAN I&D AND YOU WILL NOT BE PRESENT TO SUPERVISE THE INSTALLATION AND/OR DISMANTLE.

	UND SHIPPING & SET			
Freight will be shipped to Warehouse				
	Crates			
Setup Plan/Photo: Attached				
Carpet: With Exhibit	Rented From Freeman	Color	Size	
Electrical Placement:	Drawing AttachedDrawing	With ExhibitElec	trical Under Carpet _	
Comments:				
Graphics: With Exhibit	Shipped Separately			
Comments:				
Special Tools/Hardware Required: _				
	OUTBOUND SHIPPING	INFORMATI	ION	
SHIP TO:				
METHOD OF SHIPMENT				
Freeman Exhibit Transportation Common Carrier	on:			
☐ Air Freight ☐ Ne:	kt Day 🗖 2nd Day	■ Deferred	■ Expedited	
_			·	
Other (list carrier name & pho	•			
□ Van Line:				
FREIGHT CHARGES				
	Collect			
Bill To:				
In the event your selected o	arrier fails to show on fina	al move-out	day, please selec	t one of the
following options:				
Reroute via Freema	n's choice			
Deliver back to Free	man warehouse at Exhibi	tor's expens	е.	

PLEASE NOTE: Freeman is not responsible for product or literature that is not properly packed and labeled by exhibitor

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 • Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

SP (485806)

INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

FreemanWasningtonES@freeman.com				
NAME OF SHOW: PITTSBURGH INTERNATIONAL AUT	O SHOW / FEBRUARY	/ 14 - 17, 2	020	
COMPANY NAME	BOOTI	H #:		
CONTACT NAME:				
E-MAIL ADDRESS				
For Assistance, please call 301-918-7975 to speak with one of	our experts.			
	go to www.freeman.com			
HANGING SIGN LAB	OR AND EQUIPME	NT		
 Overhead hanging signs are to be sent in separate containers directly to advance warehouse using the enclosed Hanging Sign Labels. This container MUST arrive by the warehouse shipping deadline. If these procedures are not followed, Freeman cannot guarantee the hanging of your sign or advance pricing. All ceiling rigging must conform to Show Management rules and regulations and facility limitations. All overhead hanging must be assembled, installed, and removed by Freeman. Please refer to the Freeman Terms and Conditions found in the Exhibitors Services Manual as it relates. Please complete the enclosed Labor Order Form for labor to assemble your hanging sign. Set up instructions must be provided for signs needing assembly. Hanging anchor points must be pre-fabricated and ready for use. Electrical signs must be in working order and in accordance with the National Electrical Code. Electrical Service requirements must be ordered in advance through the Electrical Service provider. If any hang point supports over 250 lbs., notify Freeman immediately for special authorization. 	EQUIPMENT AND L TO HANG SIGNS Straight Time 8:00 A.M. to 4:30 P.M., N Overtime 4:30 P.M. to 8:00 A.M., N and all day Saturday Double Time Sunday & Holidays Recognized Holidays: Good Friday, April 10, May 25, 2020; Independay, September 7, 2020; November 27, 2020; T 2020; Christmas Day, Crew Size - MINIMUM of Materials Cable, clamps, etc. addi Equipment With Cro Show site prices will placed at show site Rates are per lift and of the company of the compa	Monday throus Monday throus New Year's 2020; Memondence Day, 20; Veteran's Thanksgiving December 2 of two people itional and che ew apply to all crew per hous lift/crew - lift/ our increments	ugh Friday ugh Friday, Day, Januar urial Day, July 4, 202 s Day, Obse Day, Nover 5, 2020 le narged acco hanging s ur crew thereas	0; Labor rved mber 26, ordingly ign orders
		Straight		Double
SIGN DESCRIPTION, SIZE & WEIGHT • For signs other than banners, include blueprint or drawing		Time	Overtime	Time
with detailed information so hanging anchor points may be	Condor with crew - for he			
determined.	Advance Price	\$699.25		\$1,065.00
Type: Cloth Banner Metal or Wood Other	Show Site Price	\$979.00		\$1,491.00
Shape: Square Triangle Rectangle Other	Additional Crew Assemb	•	•	•
Size: Height	Advance Price			
Weight of Sign:	Show Site Price	\$179.25	\$269.00	\$358.50
Does Your Sign Require ElectricityAssembly	Scissorlift with crew - fo	•		
Is Your Sign Designed to Rotate?YesNo	Advance Price	\$502.50		\$857.50
(Initial in the applicable box above)	Show Site Price *Due to ceiling heights	\$703.50		\$1,200.50
PLACEMENT DIAGRAM	hanging signs	s, scissoi iii	is carriot b	e useu ioi
Use diagram below to represent your booth space. Indicate	Installation Estimate	ush . Data	T-4-1 F-4:	4104
how far in from each boundary you would like your sign		ırly Rate		
placed.	@	=		
 The ceiling structure and relation to the support beams may require your sign to be moved from your specified location. 	Dismantle Estimate Approx Hours Hou	ırly Rate	Total Estima	ted Cost
Feet in from the back Aisle #	 @			
Feet in from the left Aisle #	Supervision for assemb hanging sign can be pr company representative, di contractor. Please indicate method of st disassembly:	ovided by isplay house,	Freeman, , independe	or by your nt or lighting
Feet in from the front Aisle #	Freeman			
Number of feet from floor to top of sign:	Exhibitor Personnel Display House			
. •				

Additional crew and/or equipment will be used if the supervisor deems it necessary to safely complete the installation and/or dismantling of a job and it will be charged accordingly.

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609

PLEASE INCLUDE THIS FORM WITH YOUR HANGING SIGN ORDER FORM

STRUCTURAL INTEGRITY STATEMENT THIS FORM MUST BE RETURNED FOR ALL SUSPENDED STRUCTURES

	, the contracted
exhibitor at the PITTSBURGH INTERNATIONAL AUTO	
14 - 17, 2020 and (if applicable), the display ho	
aforementioned exhibitor, do hereby certify and guarant	•
for the hanging structure have been properly engineered	
certify that the structure can be hung safely and has be all applicable regulations and safety measures.	een constructed to meet
We hereby release, indemnify and forever hold harmle	ss the ASSOCIATION
DAVID L LAWRENCE CONVENTION CENTER,	
subsidiaries, their directors, officers, employees, repre	•
contractors from and against any and all liability, claim	s, damage, loss, fines,
or penalties arising from the installation, use or dismant	•
hang points supporting in excess of 200 lbs. may be ve	erified (metered) on site
at exhibitor's expense.	
Exhibiting Company:	Booth #:
Authorized Signature:	
Printed Name:	Date:
E-Mail:	
Display House/Builder (if applicable):	····
Authorized Signature:	
Printed Name:	Date:
E-Mail:	
Complete and return form to address listed at the top	

of this form.

RESULTS, DELIVERED

With more than 90 years of experience in the events industry, no one understands exhibit transportation better than Freeman. Our transportation services are a seamless extension of the premium products that exhibitors around the world rely on time and time again.

Between our all-inclusive pricing and superior customer service, Freeman Exhibit Transportation is the most reliable, convenient and cost-effective solution available. Our team of experts has the ability to quickly respond to changes when necessary, remaining entirely responsive to all of your show requirements, whenever and wherever they arise.



Call customer service at the number listed on the Quick Facts. For fast, easy ordering, go to freeman.com

EXHIBIT TRANSPORTATION

EXHIBIT TRANSPORTATION SERVICES

Freeman Exhibit Transportation is an EPA Smartway Partner and is dedicated to reducing carbon emissions related to the transportation of goods. Renting or shipping items locally saves on carbon emissions and your shipping footprint.

Freeman Exhibit Transportation promise:

- ALL-INCLUSIVE PRICING WITH NO ADDITIONAL FEES FOR PICKUPS AND DELIVERIES, INCLUDING WEEKEND AND NIGHT SERVICE
- ONE CONVENIENT INVOICE ENCOMPASSING ALL FREEMAN SHOW SERVICES
- ON-SITE TRANSPORTATION EXPERTS ARE AVAILABLE BEFORE, DURING AND AFTER THE SHOW
- RELIABLE CUSTOMER SERVICE SEVEN DAYS A WEEK, OFFERING COMPLETE SHIPMENT VISIBILITY AND EXPERT SUPERVISION

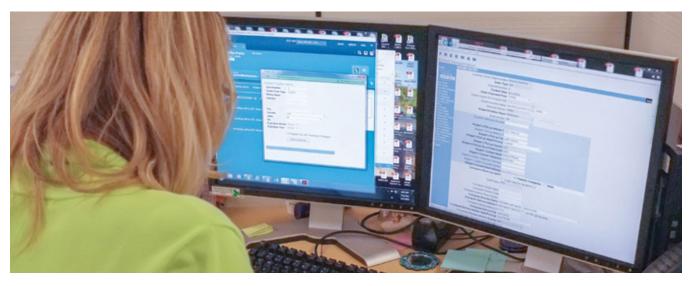
Questions?

For more information regarding our services, rates, shipment deadlines, documentation requirements, ordering and the terms and conditions of our service offerings, please visit **freeman.com**

Continental U.S. Exhibitors: Contact our exhibit transportation experts at **800.995.3579** or via email at **exhibit.transportation@freeman.com**

International Exhibitors: Contact our exhibit transportation experts at **+1.817.607.5183** or via email at **international.freight@freeman.com**

DON'T FORGET ABOUT INBOUND SHIPPING! COMPLETE AND SEND THE ORDER FORM



07/17

(800) 995-3579 Toll Free US & Canada (817) 607-5183 Local & International

COMPLETE THIS FORM ONLY IF YOU ARE SHIPPING YOUR EXHIBIT MATERIALS BY FREEMAN EXHIBIT TRANSPORTATION

NAME OF SHOW: PITTSBURGH INTERNATIONAL AU	TO SHOW / FEBRUAR	RY 14 - 17, 2020				
COMPANY NAME:	BOOTH#:	BOOTH SIZE:	Х			
CONTACT NAME :	PHONE #:					
E-MAIL ADDRESS :						
For Assistance, please call applicable number listed above to	speak with one of our experts	3.				
For fast, easy ordering	, go to www.freeman.com					
EXHIBIT TRA	ANSPORTATION					
TIPS FOR EASY ORDERING	SHIPPING INFORM	MATION				
Credit card information must be on file prior to pick up, as charges will be included on your show services invoice.	Items to be shipped Number of Pieces		Est. Weight			
International Exhibitors remember - Shipments originating			Lst. Weight			
from countries other than the US must be cleared through	Crates (wooden)					
customs. Please call for additional information: (800) 995-3579 Toll Free US & Canada	Cartons (cardboard	,				
(817) 607-5183 Local & International	Cases/Trunks (fiber) (color	_)			
COMPLETE THE FOLLOWING ITEMS	Skids/Pallets Carpet (color		`			
ON THIS FORM:						
PICK UP INFORMATION	Other ()				
Requested Pick Up Date:	Size of largest piece: (H) (W)	(1)			
SHIPPER NAME	NOTE: Shipments will be					
SHIPPER ADDRESS	OUTBOUND SHIP	-				
OTHER PERCENTION	_ 00180000 36161	FING				
(City) (State) (Zip Code) DESTINATION I will be shipping to the WAREHOUSE	Transportation. Pleas Agreement at show signature. So we may Agreement and la information if differer	site for my shipping print your Outbound bels, please compl	g instructions and Material Handling ete the following			
FREEMAN / Exhibiting Company Name / Booth #	Ship to address:					
PITTSBURGH INTERNATIONAL AUTO SHOW						
C/O: FREEMAN APA EXPOSITION SERVICES, 204-A SCHREIBER INEW KENSINGTON, PA 15068 MUST BE DELIVERED BY FEBRUARY 03, 2020						
I will be shipping to SHOW SITE	Number of Labels :					
FREEMAN / Exhibiting Company Name / Booth #	Number of Labels					
PITTSBURGH INTERNATIONAL AUTO SHOW						
C/O: FREEMAN	FAX THIS	COMPLETED I	FORM VIA:			
DAVID L LAWRENCE CONVENTION CENTER 1000 FORT DUQUESNE BOULEVARD		E-mail:				
PITTSBURGH, PA 15222	ovhibit trans	sportation@f	rooman con			
CANNOT BE DELIVERED BEFORE FEBRUARY 11, 2020	exilibit.trails	-	reeman.com			
TYPE OF SERVICE	_	or (400) 004 5	040			
Next Day Air: Delivery next business day by 5:00 PM	Fax	: (469) 621-5	810			
Second Day Air: Delivery second business day by 5:00 PM						
3-5 Day Service: Delivery within 3 - 5 business days	4	DODTATION: 6	DECIAL IOT			
Declared Value \$ Air Transportation charges are billed by Dimensional or Actual Weight, whichever is greater.	WILL C	PORTATION S ALL YOU TO (OF SHIPMEN	CONFIRM			
Standard Ground: Dependent on distance		FINALIZE DE				
Expedited Ground: Tailored to specific requirements						
Specialized: Pad wrapped, uncrated, truck load	SH	low # ⁽⁴⁸⁵⁸⁰⁶)			

RUSH DONOT DELAY

RECEIVING DATE BEGINS: JANUARY 10, 2020

DEADLINE DATE IS: FEBRUARY 03, 2020

TO: ______

EXINDIT ON NAME

C/O: FREEMAN

APA EXPOSITION SERVICES

204-A SCHREIBER INDUSTRIAL PARK
NEW KENSINGTON, PA 15068

WAREHOUSE

(485806)

BOOTH NO. _____NO. ___OF___PCS.

FREEMAN

RUSH DONOT DELAY

RECEIVING DATE BEGINS: JANUARY 10, 2020

DEADLINE DATE IS: FEBRUARY 03, 2020

TO: _____

EXHIBITOR NAME

C/O: FREEMAN

APA EXPOSITION SERVICES

204-A SCHREIBER INDUSTRIAL PARK
NEW KENSINGTON, PA 15068

WAREHOUSE

(485806)

EVENT:	PITTSBURGI 	H INTERNATIO	NAL AUTO	SHOW
BOOTH I	NO	NO	OF	_ PCS.

RUSH DONOT DELAY

CANNOT DELIVER BEFORE FEBRUARY 11, 2020

TO:	
	,

EXHIBITOR NAME

C/O: FREEMAN

DAVID L. LAWRENCE CONV CENTER

1000 FORT DUQUESNE BOULEVARD
PITTSBURGH, PA 15222

SHOW SITE (485086)

EVENT:	PITTSBURGH II	NTERNATION	AL AUTO	SHOW
воотн	NO	NO	OF	_ PCS.

FREEMAN

RUSH DONOT DELAY

CANNOT DELIVER BEFORE FEBRUARY 11, 2020

TO:				

EXHIBITOR NAME

C/O: FREEMAN

DAVID L. LAWRENCE CONV CENTER

1000 FORT DUQUESNE BOULEVARD
PITTSBURGH, PA 15222

SHOW SITE (485086)

EVENT:	PITTSBURGH IN	TERNATION	VAL AUTO	SHOW
воотн	NO	NO	OF	_ PCS.

THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE.
PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY.
IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.

RUSH DONOTDELAY

MUST DELIVER BY FEBRUARY 03, 2020

TO: _____

EXHIBITOR NAME

C/O: FREEMAN

APA EXPOSITION SERVICES

204-A SCHREIBER INDUSTRIAL PARK
NEW KENSINGTON, PA 15068

HANGING SIGN (485806)

EVENT:	PITTSBURGH IN	NTERNATION	AL AUTO	SHOW
воотн	NO	NO	OF	_ PCS.

FREEMAN

RUSH DONOT DELAY

MUST DELIVER BY FEBRUARY 03, 2020

TO:		
	EXHIBITOR NAME	

C/O: FREEMAN

APA EXPOSITION SERVICES

204-A SCHREIBER INDUSTRIAL PARK
NEW KENSINGTON. PA 15068

HANGING SIGN (485806)

EVENT:	PITTSBURGH	INTERNATION	AL AUTO	SHOW
BOOTH N	NO	NO	OF	_ PCS.

WHAT ARE FREIGHT SERVICES?

As the official service contractor, Freeman is the exclusive provider of freight services. Material handling includes unloading your exhibit material, storing up to 30 days in advance at the warehouse address, delivering to the booth, the handling of empty containers to and from storage, and removing of material from the booth for reloading onto outbound carriers. It should not be confused with the cost to transport your exhibit material to and from the convention or event. You have two options for shipping your advance freight — either to the warehouse or directly to show site.

HOW DO I SHIP TO THE WAREHOUSE?

- We will accept freight beginning 30 days prior to show move-in.
- To check on your freight arrival, call Exhibitor Services at the location listed on the Quick Facts.
- To ensure timely arrival of your materials at show site, freight should arrive by the deadline date listed on the Quick Facts.
 Your freight will still be received after the deadline date, but additional charges will be incurred.
- The warehouse will receive shipments Monday through Friday, except holidays. Refer to the Quick Facts for warehouse hours. No appointment is necessary.
- The warehouse will accept crates, cartons, skids, trunks/cases and carpets/pads. Loose or pad-wrapped material must be sent directly to show site.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Shipments received without receipts or freight bills, such as Federal Express and UPS, will be delivered to the booth without guarantee of piece count or condition.
- Certified weight tickets must accompany all shipments.
- Warehouse freight will be delivered to the booth prior to exhibitor set up.

HOW DO I SHIP TO SHOW SITE?

- Freight will be accepted only during exhibitor move-in.
 Please refer to the Quick Facts for the specific exhibitor move-in dates and times.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Shipments received without receipts or freight bills, such as Federal Express and UPS, will be delivered to the booth without guarantee of piece count or condition.
- Certified weight tickets must accompany all shipments.

WHAT ABOUT PREPAID OR COLLECT SHIPPING CHARGES?

- Collect shipments will be returned to the delivery carrier.
- To ensure that your freight does not arrive collect, mark your bill of lading "prepaid."
- "Prepaid" designates that the transportation charges will be paid by the exhibitor or a third party.

HOW SHOULD I LABEL MY FREIGHT?

- The label should contain the exhibiting company name, the booth number and the name of the event.
- The specific shipping address for either the warehouse or show site is located on the Quick Facts.

HOW DO I ESTIMATE MY MATERIAL HANDLING CHARGES?

- Charges will be based on the weight of your shipment. Each shipment received is billed individually and is subject to the applicable show weight minimum. The shipment weight will be rounded to the next 100 pounds. Each 100 pounds is considered one "cwt." (one hundred weight). All shipments are subject to reweigh.
- On the Material Handling Order Form, select whether the freight will arrive at the warehouse or be sent directly to show site.
- Next, select the rate for the freight category that best describes your shipment. There are four categories of freight:

Crated: material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

Special Handling: material delivered by the carrier in such a manner that it requires additional handling, such as ground unloading, stacked and constricted space unloading, designated piece unloading, loads mixed with pad-wrapped material, loads failing to maintain shipping integrity, and shipments that require additional time, equipment or labor to unload. Federal Express and UPS are included in this category due to their delivery procedures.

FREIGHT SERVICES

Uncrated: material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting points.

Carpet and/or Pad Only: shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.

- All inbound and outbound shipments are subject to overtime charges if the shipments are received, loaded or unloaded during the overtime hours specified on the Material Handling Order Form. This includes both warehouse and show site shipments.
- Add any late delivery or off-target charges listed on the Material Handling Order Form if the freight will be received after the deadlines listed on the Quick Facts.
- The above services, whether used completely or in part, are offered as a package and the charges will be based on the total inbound weight of the shipment.

WHAT HAPPENS TO MY EMPTY CONTAINERS DURING THE SHOW?

- Pick up "Empty Labels" at the Freeman Service Center. Once the container is completely empty, place a label on each container individually. Labeled empty containers will be picked up periodically and stored in non-accessible storage during the event.
- At the close of the show, the empty containers will be returned to the booth in random order. Depending on the size of the show, this process may take several hours.

HOW DO I PROTECT MY MATERIALS AFTER THEY ARE DELIVERED TO THE SHOW OR BEFORE THEY ARE PICKED UP AFTER THE SHOW?

Consistent with trade show industry practices, there may be a lapse of time between the delivery of your shipment(s) to your booth and your arrival. The same is true for the outbound phase of the show — the time between your departure and the actual pick-up of your materials. During these times, your materials will be left unattended. We recommend that you arrange for a representative to stay with your materials or that you hire security services to safeguard your materials.

HOW DO I SHIP MY MATERIALS AFTER THE CLOSE OF THE SHOW?

- Each shipment must have a completed Material Handling Agreement in order to ship materials from the show. All pieces must be labeled individually.
- To save time, complete and submit the Outbound Shipping Form in advance, or you may contact the Freeman Service Center at show site for your shipping documents.
- Once we receive your outbound shipping information we will create your Material Handling Agreement and shipping labels. If the shipping information is provided in advance, the Material Handling Agreement will be delivered to your booth with your invoice. Otherwise the Material Handing Agreement and labels will be available for pick up at the Freeman Service Center.

- After materials are packed, labeled, and ready to be shipped, the completed Material Handling Agreement must be turned in at the Freeman Service Center.
- Call your designated carrier with pick-up information. Please refer to the Quick Facts for specific dates, times and address for pick up. In the event your selected carrier fails to show by the final move-out day, your shipment will either be rerouted on Freeman's carrier choice or delivered back to the warehouse at the exhibitor's expense.
- For your convenience, approved show carriers will be on site to book outbound transportation if you have not made arrangements in advance.

WHERE DO I GET A FORKLIFT?

- Forklift orders to install or dismantle your booth after materials are delivered may be ordered in advance or at show site. We recommend that you order in advance to avoid additional charges at show site. Refer to the Rigging Order Form for available equipment.
- Advance and show site orders for equipment and labor will be dispatched once a company representative signs the labor order at the Freeman Service Center.
- Start time is guaranteed only when equipment is requested for the start of the working day.

DO I NEED INSURANCE?

- Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage.
 This can be done by riders to your existing policies.
- All materials handled by Freeman are subject to the Terms and Conditions, which can be found in the exhibit service manual or online at www.freeman.com.

OTHER AVAILABLE FREIGHT SERVICES

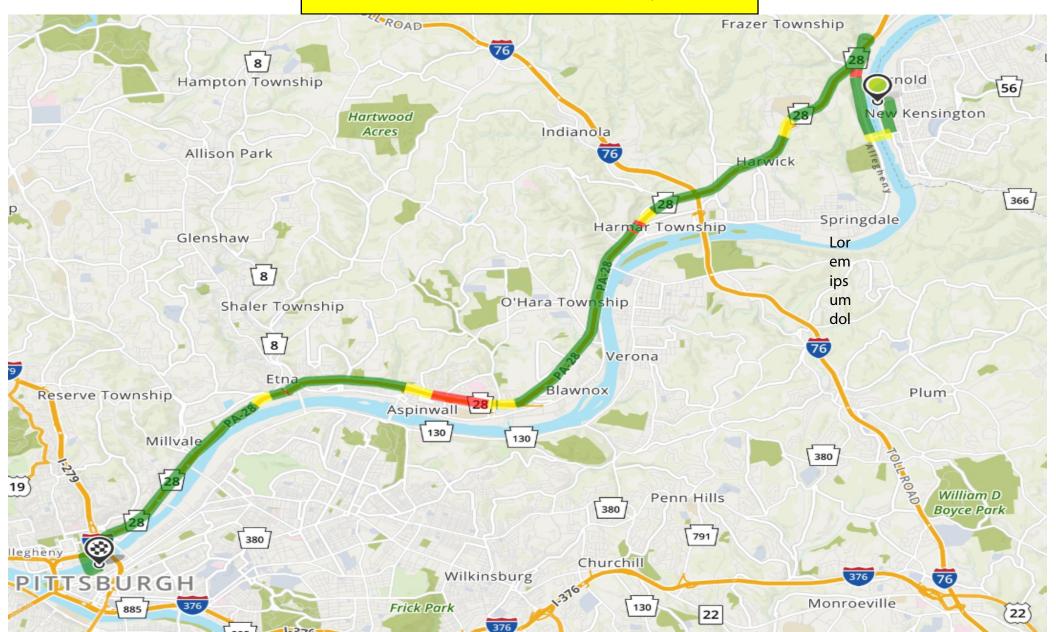
(may not be available in all locations)

- Cranes
- Accessible storage at show site
- Exhibit transportation services (see enclosed brochure)
- Security storage at show site
- Short-term and long-term warehouse storage
- Local pick-up and delivery
- Priority empty return

DAVID L. LAWRENCE C.C. 1000 FORT DUQUENSE BLVD. PITTSBURGH, PA 15222 TO DAVID L. LAWRENCE C.C. FROM MARSHALLING YARD

- 1. PA-56 /CL SCHMITT BRIDGE / NEW KENSINGTON BRIDGE
- 2. TURN RIGHT ONTO FREEPORT LANE
- 3. TURN LEFT ONTO BAILEYS RUN ROAD
- 4. TAKE RAMP RIGHT FOR PA-28 SOUTH TOWARDS PITTSBURGH
- 5. TAKE RAMP LEFT TOWARD NORTH SHORE
- 6. TURN LEFT ONTO ANDERSON STREET
- 7. KEEP LEFT ON 9TH STREET BRIDGE
- 8. TURN LEFT ONTO DUQUESNE BLVD
- 9. ARRIVE AT DAVID L. LAWRENCE C.C. 1000 FORT DUQUESNE BLVD

MARAHALLING YARD 3 SCHREIBER INDUSTRIAL PARK NEW KENSINGTON, PA 15068



9900 Business Parkway Lanham, MD 20706

INCLUDE THE FREEMAN METHOD OF I

(301) 918-7975 • Fax: FreemanWashingtonES	` ,	PAYMENT FORM WITH YOUR ORDER
9	•	ALITO OLIOW / FEDDUADY 44 47 0000
NAME OF SHOW: PITTSE	BURGH INTERNATIONAL	AUTO SHOW / FEBRUARY 14 - 17, 2020
COMPANY NAME		BOOTH #:
CONTACT NAME:		PHONE #:
E-MAIL ADDRESS		
For Assistance, please call	301-918-7975 to speak with one	of our experts.
Let Freeman Online® es click on "Estimate My Mater your freight and much more	timate your material handling of ial Handling Costs". From Freeman	charges for you. Log on to www.freeman.com, select your show and Online you can print extra shipping labels, get tips on how to package
	MATERIAL HA	NDLING SERVICES
CRATED:	Material that is skidded or is in a with no additional handling requi	ny type of shipping container that can be unloaded at the dock red.
SPECIAL HANDLING: (See definitions on back)	stacked or constricted space unl delivery location, loads mixed wi	ner that it requires additional handling, such as ground unloading, pading, designated piece unloading, shipment integrity, alternate th pad wrapped material, no documentation and shipments that nt or labor to unload. Federal Express, UPS & DHL are included ery procedures.
UNCRATED:	Material that is shipped loose or	pad-wrapped, and/or unskidded machinery without proper lifting points.

CARPET AND/OR PAD ONLY: Shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload. 8:00 A.M. to 4:30 P.M. Monday through Friday

STRAIGHT TIME: **OVERTIME:**

4:30 P.M. to 8:00 A.M. Monday through Friday, all day Saturday

DOUBLE TIME:

All day Sunday and Holidays

(Overtime/Double time will be applied to all freight received at the warehouse and/or show site that must

be moved into or out of booth during above listed times.)

Recognized Holidays: New Year's Day, January 1, 2020; Martin Luther King Day, January 20, 2020; Memorial Day, May 25, 2020; Independence Day, July 4, 2020; Labor Day, September 7, 2020; Thanksgiving Day,

November 26, 2020; Christmas Day, December 25, 2020

Description	Price Per CWT	200 lb. Minimum
RATE CLASSIFICATIONS:		
Warehouse Shipment (200 lb. minimum)		
Crated or Skidded Shipment	\$110.00	220.00
Special Handling Shipment	\$143.00	286.00
Carpet and/or Pad Only Shipment		330.00
Show Site Shipment (200 lb. minimum)		
Crated or Skidded Shipment	\$ 96.25	192.50
Special Handling Shipment	\$125.25	250.50
Uncrated or Pad Wrapped Shipment	\$144.50	289.00
Carpet and/or Pad Only Shipment		289.00
Small Package - Maximum weight is 30 lbs per shipment*	·	
Per Shipment	\$ 45.00	

^{*}A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 30 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

All rates quoted above are straight time rates. Show site overtime hours are before 8:00 a.m. and after 4:30 p.m. on weekdays. All freight received at the warehouse that must be moved into or out of the booth before 8:00 a.m. or after 4:30 p.m. on weekdays will be charged additional overtime rates. Any time on Saturday, Sunday or holidays will be charged overtime or double time surcharges in addition to the above rates.

ADDITIONAL SURCHARGES:

NOTIANOES:		
Shipment Delivered after Deadline Date (in addition to above rates)		
Warehouse Shipment after FEBRUARY 03, 2020\$	27.50	55.00
Show Site Shipment after FEBRUARY 13, 2020\$	24.25	48.50
Overtime Charge - Inbound/Outbound - Mon-Fri & Sat (in addition to above rates))	
Crated or Skidded Shipment\$	24.25	48.50
Special Handling Shipment\$	31.50	63.00
Uncrated or Pad Wrapped Shipment\$	36.25	72.50
Carpet and/or Pad Only Shipment\$	36.25	72.50
Double Time Charge - Inbound/Outbound - Sun & Holidays (in addition to above	rates)	
Crated or Skidded Shipment\$	29.00	58.00
Special Handling Shipment\$	37.75	75.50
Uncrated or Pad Wrapped Shipment\$		87.00
Carpet and/or Pad Only Shipment\$	43.50	87.00

Total

Description	Weight	CWT	Price per CWT	Estimated Total Cost (200 lb. Min.)
	÷ 100 =			
Surcharges	÷ 100 =			
			0.00% Tax	

SPECIAL HANDLING DEFINITIONS

for frequently asked questions and material handling estimator tools, go to www.freemanco.com/store

Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, or stacked shipments. Also included are shipment integrity, alternate delivery locations, mixed shipments, and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver.

What is Ground Loading/Unloading?

Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.

What is Constricted Space Loading/Unloading?

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer – top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

What is Designated Piece Loading/Unloading?

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.

What are Stacked Shipments?

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

What is Shipment Integrity?

Shipment integrity involves shipments on a carrier that are intermingled, or delivered in such a manner that additional labor is needed to sort through and separate the various shipments on a truck for delivery to our customers.

What is Alternate Delivery Location?

Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building, or to other buildings in the same facility.

What are Mixed Shipments?

Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling. Freeman defines special handling for mixed loads as having less than 50% of the volume as uncrated.

What does it mean if I have "No Documentation"?

Shipments arrive from a small package carrier (including, among others, Federal Express, UPS & DHL) without an individual Bill of Lading, requiring additional time, labor and equipment to process.

What is the difference between Crated and Uncrated Shipments?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting points.

What about carpet only shipments?

Shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.



9900 Business Parkway Lanham, MD 20706 (301) 918-7975 • Fax: (469) 621-5609 FreemanWashingtonES@freeman.com

RETURN COMPLETED FORM BY JANUARY 21, 2020

ΔΝ	F SHOW: PITTSBURGH INTERNATIONAL AUTO SHOW / FEBRUARY 14 - 17, 2020			
COMPANY NAMEBOOTH #:				
٩C	T NAME: PHONE #:			
LΑ	ADDRESS			
	IF YOU ARE SHIPPING OVER 5,000 LBS., PLEASE COMPLETE THIS QUESTIONNAIRE IN AS MUCH DETAIL AS POSSIBLE.			
	Shipment(s) to arrive at: Warehouse Show Site			
	Estimate of total number of pieces: Display Equipment			
	How many pieces are: Crated Uncrated Skidded			
	Total number of trucks/trailers you will use:			
	Certified weight ticket(s) must accompany all inbound freight			
	Your shipment(s) will arrive via (designate number of loads in each category):			
	Van Line Flatbed Common Carrier			
	Company Truck			
	What is the approximate weight of your entire shipment?			
	What is the approximate weight of your heaviest piece?			
	Print the name of the person in charge of move-in:			
	Contact Name:			
	Phone Number:			
	Does your exhibit material (including machinery) require any special type			
	of material handling equipment for unloading and/or erecting? Please be			
	specific. (Example: crane or forklift other than 5,000 lb 3 stage with 72" blades)			
	specific. (Example: charle of forkillt other than 5,000 ib 3 stage with 72 blades)			

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 • Fax: (469) 621-5609

Tax 7.0%

Total

` ,	VashingtonES@freeman.com	PAYMENT FORM WITH YOUR ORDER
NAME OF SHOW: F	ITTSBURGH INTERNATIONAL AUT	O SHOW / FEBRUARY 14 - 17, 2020
COMPANY NAME		BOOTH #:
CONTACT NAME:		PHONE #:
E-MAIL ADDRESS _		
	ease call 301-918-7975 to speak with one of c	our experts.
	For fast, easy ordering,	go to www.freeman.com
	FORKLIFT RIGGING EC	QUIPMENT AND LABOR
Straight Time - Overtime - Double Time -	4:30 P.M. to 8:00 A.M. Monday through Fri Sunday & Holidays Recognized Holidays: New Year's Day, Janu May 27, 2019; Independence Day, July 4, 2	•
	te prices will apply to all labor order	•

Start time guaranteed only at start of working day

SP (485806)

• One hour minimum - labor thereafter is charged in half (1/2) hour increments

Part#	Description					Α	dvance Price	Show Site Price
FORKLIF1	LABOR							
304050	Forklift w/operator - up to 5,000	lbs - ST				\$	353.25	\$ 494.75
304051	Forklift w/operator - up to 5,000							\$ 572.00
304052	Forklift w/operator - up to 5,000							\$ 650.00
3040100	Forklift w/operator - up to 10,00							\$ 654.25
3040101	Forklift w/operator - up to 10,00							\$ 719.25
3040102	Forklift w/operator - up to 10,00							\$ 797.75
3040150	Forklift w/operator - up to 15,00							Quoted
3040300	Forklift w/operator - up to 30,00							Quoted
304040	Forklift w/operator - 4-Stage - S							\$ 515.75
304041	Forklift w/operator - 4-Stage - C							\$ 593.25
304042	Forklift w/operator - 4-Stage - D)				Φ	479.25	\$ 671.00
RIGGING						•	4.45.00	* 000 00
3020200	Rigger Foreman - ST							\$ 203.00
3020201 3020202	Rigger Foreman - OT							\$ 305.00 \$ 406.00
3020202	Rigger - ST							\$ 406.00 \$ 179.25
3020100	Rigger - OT							\$ 179.25
3020101	Rigger - DT							\$ 358.50
EQUIPME	00	***************************************	••••					4
3090600	Forklift Cage					9	56 00	\$ 78.50
3090700	Forklift Boom							\$ 78.50
3090800	Pallet Jack					,		\$ 78.50
STALLA	TION							
Part #	Description	Date	Start	# of Equip/	Approx Hrs	Total	Hourly	Estimated
	· ·		Time	Person	per Person	Hours	Rate	Total Cost
scribe work	to be done:						Sub-Total	
							Tax 7.0%	
SMANT		1-		To		<u> </u>	Total	
Part #	Description	Date	Start Time	# of Equip/ Person	Approx Hrs per Person	Total Hours	Hourly Rate	Estimated Total Cos
		+	Time	Person	per Ferson	Hours	Rate	Total Cos
			1					
scribe work to	b be done:	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	Sub-Total	

OUTBOUND MATERIAL HANDLING AND SHIPPING LABELS

9900 Business Parkway Lanham, MD 20706 (301) 918-7975 Fax: (469) 621-5609

NAME OF SH	HOW: PITTSBURGH IN	TERNATIONAL AUTO	SHOW / FEB	RUARY 14 - 17, 2020	
COMPANY N	AME:	ВС	OOTH #:	BOOTH SIZE:	X
CONTACT NA	AME:	PH	HONE #:		
E-MAIL ADDF	RESS:				
For Assista	nce, please call (301) 918-7	975 to speak with one of ou	r experts.		
	Fo	or fast, easy ordering, go t	o <u>www.freeman.</u>	<u>com</u>	
EVERY OUT	EDOLIND OLUDINENT WILL D	EQUIDE A MATERIAL HAN	NINO AGRESIA	NT AND CHIPPING LADE	O WE WOULD DE
HAPPY TO	FBOUND SHIPMENT WILL R PREPARE THESE FOR Y E OF THIS SERVICE, PLEA	YOU AND DELIVER THEM	TO YOUR BOO	TH PRIOR TO SHOW	CLOSE. TO TAKE
SHIP TO:	COMPANY NAME:	SHIPPING INFO	RMATION		
	DELIVERY ADDRESS:				
	CITY:	STATE/		ZIP/	
	PHONE#:				
	SPECIAL INSTRUCTION	vo			
	☐ Same as Ship to:COMPANY NAME:				
	DELIVERY ADDRESS:				
		STATE/		ZIP/	
	CITY:	PROVINCE: -		POSTAL CODE: —	
		METHOD OF S	SHIPMENT		
Select a 0					
	nan Exhibit Transportat				
	ed to schedule your outboun es will appear on your Freen	•		ier Name:	
· ·		arrangements for all Freer		er Phone: portation shipments	
		-up by other carriers is the			
Select a l	Level of Service:				
□ 2	Day: Delivery next busin Day: Delivery by 5:00 Ploeferred: Delivery within 3	M second business day	☐ Standard☐ Specialize	Ground d: Pad wrapped, uncra	ated, or truckload
Select Sh	ipment Options (if app	licable)			
	lave loading dock		☐ Lift gate re	equired	
	nside delivery		☐ Air ride re		
	ad wrap required		☐ Residentia	al	
	o not stack sired Number of Labels				
			wour booth into	and return completed the	o Motorial Handling
once your	shipment is packed and re	eauy to be picked up from	i your booth, ple	ase return completed th	e iviaterial Handlinç

Once your shipment is packed and ready to be picked up from your booth, please return completed the Material Handling Agreement to the Freeman Service Center. Shipments without a Material Handling Agreement turned in will be returned to our warehouse at exhibitor's expense.

David L. Lawrence Convention Center Online Ordering

The David L. Lawrence Convention Center offers the following services through its online ordering <u>website</u>:

Electrical
Cleaning
Plumbing & Compressed Air
Security
Periodic Porter Service
Steel Plate Request
Telecommunications
Booth Catering

Please click on the below link to order services.

David L. Lawrence Convention Center Online Ordering

Assistance

Please contact the David L. Lawrence Convention Center at 412-565-6000 1000 Fort Duquesne Blvd. • Pittsburgh, PA 15222